

July 22, 2013

Corporation of the City of London London, Ontario

Attn: Mayor Fontana and Members of the Strategic Priorities and Policy Committee:

Re: Development Charges Policy Review, Major Policies Covering Report, July 29, 2013

LHBA wishes to applaud City staff, Lyn Townsend, Gary Scandlan and fellow members of the DC Stakeholders Committee for their commitment to the shared objective of ensuring growth in London is in the best interests of the London community. The openness of all parties over the last series of meetings has resulted in meaningful dialogue and significant progress towards the success of all parties.

We are encouraged with recognition that is being shown for the importance that timely response to market demand plays in healthy growth in London.

Even though he UWRF has been a contentious topic of debate, it is still the view of the industry that the London community has benefitted from it as it provided a much-needed mechanism for the industry to respond to market demand. We are, however, in agreement with it's retirement at this time, as the proposed Municipal Service and Financing Agreement (MSFA) Policy supports Front Ending Agreements (FEA) which should provide a similar opportunity for both the industry and the city.

Further, the success of this change is dependant on ensuring there is an annual update of the GMIS that further incorporates current market demand and that the GMIS is securely linked into the preparation of the city's budget.

In light of the significant contribution made by Lyn Townsend in bringing all parties to agreement on points in this report, we wish to request her continued participation in the first GMIS update.

Again we applaud the efforts of all parties and we look forward to continuing to work as a team on the remaining DC policy items and their implmentation.

Yours truly:

Lois Langdon, Executive Officer

LONDON HOME BUILDERS' ASSOCIATION

Mission Statement - LHBA is committed to provide a forum for its members to share information and experience; promote ethical building and business practices; be the voice of the residential construction industry in London and to work towards the betterment of our community.