

From: Webmaster - Forest City Surplus Canada
Sent: Friday, August 09, 2013 11:13 AM
To: Orser, Stephen
Subject: Follow Up on Security Camera Pricing Discussion on 1290 CJBK London Today with Andy Oudman

Good morning Stephen

We met a few weeks ago in the Tactical Room at Forest City Surplus when you were looking for a new RC helicopter.

For the prices you were discussing on the radio it sounds quite expensive what the city has been quoted in the past. I understand many people believe that because you are a government agency they can fleece you for more money.

Given the \$5000 price the city was quoted for 2 cameras they could have bought our 16 camera system for less

<http://www.fcsurplus.ca/shopping/products/117-Digital-Video-Recorders-DVR/321654-16-Night-vision-Security-Camera-Systems-with-Digital-Video-Recorder/>

We are going to be getting the new high resolution camera systems I discussed on the radio in approximately 1-1/2 to 2 weeks. These will be high resolution 700 TV line cameras that are designed to be able to pick out the letters and numbers on a license plate. The system we are planning to have 4 of the high resolution cameras with a 4 camera digital video recorder and hard drive for \$349.99. We are also planning on selling the cameras separately for \$99.99 if there are camera systems in the area that could use additional cameras.

Let me know if I can set up an appointment with one of our senior electronics staff to discuss some potential proposals and help clean up the Old East area.

Tim Hodges

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Tim Hodges
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