

## City of London - Application for Appointment to City of London Community Advisory Committees

### Application

Committee you are interested in serving on: **Diversity, Inclusion and Anti-Oppression Community Advisory Committee**

If applying for the Accessibility Community Advisory Committee, please select: **No, I am not an applicant with a disability.**

If applying for the Ecological Community Advisory Committee, a professional designation, education or experience in related fields is a requirement based on the technical nature of the committee work. Please indicate your area(s) of expertise:

If you selected 'Other', please specify:

### Contact Information

Name: **Sonia Mann**

City: **LONDON**

Province: **ON**

Postal Code: **N6L 0B7**

### Experience and Qualifications

If you have experience on a London Advisory Committee, please provide dates and details. (max. 250 characters): **I am so sorry but I do not have previous experience with city of london committee advisory however in my volunteer positions present and in the past the conversation of inclusivity, diversity, discrimination is ever present. Most recently the conversation about Halloween being celebrated and if it is inclusive of all diverse cultured at a certain organizations.**

What do you hope to contribute or learn as part of a Community Advisory Committee? (max. 250 characters): **The push towards inclusion and diversity in workplaces has been tremendous in recent times and rightly so. I feel I will be a best fit in this committee considering my work experience and journey so far as a Canadian, a minority and a immigrant.**

- I fully understand the composition and operations of a committee, time commitment required, duties and responsibilities.
- Languages spoken- English punjabi, hindi and little bit of urdu.
- help create welcoming workplaces environment, instilize policies that support equity
- evaluate existing policies and conduct review
- provide input in working along with other committee members on various issues and initiatives concerning inclusion, equity and diversity in our community
- facilitate opportunities to celebrate and educate the diverse social and cultural that make up City of London
- Engage community organizations, groups and leaders

How will you support the work of a Community Advisory Committee? (max. 250 characters): **I will happy to support by using contacts in the community to provide feedback on issues being faced, co-ordinate educational seminars (if necessary), look for areas of improvement, help in fundraising if required.**

- help support policy reviews
- implement proactive strategies to mitigate concerns regarding discrimination and human rights

**As a realtor, guider mom I have just recently completed a course on human rights, diversity and inclusion.**

Please describe additional experience, training, or community involvement that will help you in your role as a Community Advisory Committee Member. (max. 250 characters): **When I came**

to Canada I volunteered with Dixie bloor neighborhood center for 5 yrs. As a new immigrant and a volunteer I learned so much about other cultures, diversity, multicultural dynamics, issues faced as a new immigrant esp. Language barrier. Hence, assisted primarily with seniors program, ESL classes and fundraising.

Since then being a volunteer has been part of me. I am currently a guider mom with girl guides of Canada for past 3 years.

- member of parent council for 3 years and member of LAAR (london area school review) committee presently

-part-time volunteer with achev, a community organization for new immigrants where I share my experience of being a immigrant, struggles, success, and easy recipes for those with budget constraints. (How to prepare affordable healthy meals)

- Donor with Fanshawe college and western university

I have received numerous certificates of appreciation over the years and happy to provide references anytime.

Attach resume or other document here, if needed:

Attach more files here, if needed:

## Confirmations

I declare the following: **I am a resident of London. ; I am at least 18 years old.; I am not a City employee or Council member.; I understand that the commitment may be up to 4 hours per month to attend meetings and prepare.; I understand that my application and any attachments will be included on a public agenda that is published on the City website.**

To help inform our outreach activities, please tell us how you heard about this opportunity: (optional): **Word of mouth**

If you selected 'Other', please specify:

Submitted on: **4/7/2022 11:11:55 AM**

# Sonia Mann

## **OBJECTIVE**

To obtain a community advisor position on diversity, inclusion and anti-oppression community advisory committee.

## **KEY STRENGTHS**

- Customer Relationship Management
- Policy creation and ownership
- Result and goal oriented
- Fundraising
- Sales and revenue oriented
- Understanding of social cues
- Marketing experience
- Strong understanding of contracts
- Understanding of different cultures
- Proficient computer skills (i.e., Admin apps, AS400, Sales force, Microsoft Office)
- Strong listening and responding skills
- Multilingual, fluent in English, Punjabi and Hindi and working knowledge of Urdu
- Creative thinking
- Strong communication skills
- Business development
- Ability to negotiate
- Comfortable with social media
- Diligent and proactive sales professional

## **EMPLOYMENT**

### **Supermax Realty Inc. Sales representative – Present**

- Part of real estate industry since 2007 and sales rep since Dec. 2014
- Develop positive and trusting relationship with client by addressing individual needs
- Negotiate and draft sales contracts
- Communicate clearly with clients to identify their needs and budget
- Maintaining license in good standing via work ethics and continuing education
- Personally dealt with lenders, home inspectors, pest control operators, lawyers, to ensure that all terms and conditions of purchase agreement were met before closing
- Compared recent property sales to current holdings to ensure competitive market price
- Helped clients decide between financing options to ensure satisfaction
- Kept up to date on competitive real estate knowledge through attending conventions, reviewing listings and trade journals
- Experienced with legal matters related to the real estate sales process
- Assisted in negotiation of terms surrounding purchases
- Prepared formal documents such as purchase agreements, deeds, and leases

**MarMe Canada Inc., Business Development Representative**

June 2011 – October 2013

Working in a very competitive market I am responsible for lead generation, making initial contact with new clients or dormant accounts. In the first seven months I achieved sales in excess of \$200,000. Recently I assisted in a contract with a national chain stores worth over \$50 million. Responsible for:

- Sourcing new business opportunities and following up on leads
- Account acquisition and retention
- Identifying revenue opportunities with both existing and new clients.
- Develop and maintain solid business relationships with customers to gain incremental business.
- Maintaining client records and CRM database (salesforce™)

**First Canadian Title**, Customer Service Representative

Jan. 2008-May 2009

Managed a high influx of calls answering questions regarding account status, policies, standards, procedures and attended to customer concerns via portal system.

Responsible for:

- Title searches
- Preparation of mortgage discharge papers, mortgage and monitoring funding for new construction loans.

**RBC Insurance**, Accounts Receivable & Workflow Specialist

May 2006-Oct. 2007

Working as an analyst with RBC Insurance I was entrusted with maintaining accurate billing and payments.

## **PROFESSIONAL DEVELOPMENT AND EDUCATION**

Real Estate council of Ontario: Human Rights Fundamental (Nov. 2021)

Seneca College- Financial Services Underwriting -Mortgage and Real Estate'

RBC Insurance –Certification in Anti-Money Laundering and Anti-Terrorist Financing Insurance Program (Canada and US).

### **Volunteer:**

**Girl Guides of Canada – Unit Guider - May 2019 - present**

- Experience working with children and youth
- Tailoring your approach to different individuals' needs
- Facilitation and workshop delivery
- Leadership and Mentorship
- Event planning and execution
- Teamwork, Inter-generational collaboration
- Organization, prioritization
- Identifying and negotiating with service providers (i.e. campsite rentals, guest presenters)

**LAAR – (London attendance area review) Committee member Feb, 2022-present**

- Assisting in Public consultation via virtual meetings
- Liaison between school and parents
- Committee member for southwest attendance area review
- Document meeting minutes
- Support policy reviews and revisions

**Parent Council member - September 2018- present**

- voting member, contribute to the discussions of the school council
- Solicit the view of other parents and members of the community to share with the school council
- Observe the Council's code of ethics and established by laws
- facilitate the resolution of conflict, discuss funding certain school projects

**Dixie Bloor Neighborhood Center: 1996-2001**

- ESL classes assistant
- South Asian seniors program assistant
- Fundraising
- Receptionist
- Translator for south Asian seniors

**REFERENCES:** Available upon request.



*On behalf of  
The Government of Ontario  
and The Honourable Michael D. Harris  
Premier of Ontario*

*I extend my warm congratulations to*

***Arshdeep Mann***

*on being a recipient of the*

***Dixie Bloor***

***Neighbourhood Centre***

***Volunteer Recognition Award.***



*Parliament Buildings, Toronto*

*September 24, 1998*

A blue ink signature of Carl DeFaria, written in a cursive style.

**CARL DEFARIA, M.P.P.**

*Mississauga East*





*On behalf of  
The Government of Ontario and  
The Honourable Michael D. Harris  
Premier of Ontario  
I extend my warm congratulations to  
**Arshdeep Mann**  
on being a recipient of the  
**Dixie Bloor**  
**Neighbourhood Centre**  
**Volunteer Recognition Award***

*Parliament Buildings, Toronto  
September 25, 2000*



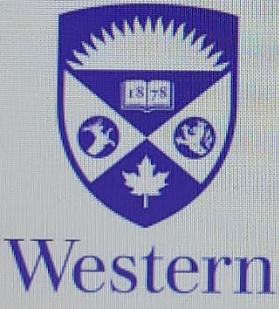
A blue ink signature of Carl DeFaria, written in a cursive style.

**CARL DeFARIA, M.P.P.**  
*Mississauga East*

arship?compose=GTvVlcSMFFHQvMwVWRfKpShgDjpRDbXdDkSckNxNMjsHftgZWZrcJXtgqmbkbJLXsQF

inva Login Matrix ITSO Real Estate New Single Family... Indian Community i... Bri

pendable Apri....pdf Open with Google Docs



Donor Agreement between  
**Jimmy Singh and Sonia Mann**  
and  
The University of Western Ontario  
April 2020



@ x +

ve?compose=GTvWlcSMTEFFHQvMwVWRfKpShgDjpRDbXdDkSckNxNMjsHftgZWZrcJXtgqmbkbJLXsQFJDvtCrVjs&p

me - Canva Login Matrix ITSO Real Estate New Single Family... Indian Community i... Bridle



**FANSHAWE**  
FOUNDATION

7/5/2019

**GIFT AGREEMENT BETWEEN FANSHAWE COLLEGE AND SONIA MANN AND  
JIMMY SINGH (the "Donors")**

The parties agree that an annual bursary has been established to encourage and support students  
in the Collaborative Nursing program at Fanshawe College.