| то: | CHAIR AND MEMBERS CORPORATE SERVICES COMMITTEE MEETING ON MAY 28, 2013 | | |
|----------|--|--|--|
| FROM: | MARTIN HAYWARD MANAGING DIRECTOR, CORPORATE SERVICES AND CITY TREASURER, CHIEF FINANCIAL OFFICER | | |
| SUBJECT: | 2013 DEBENTURE ISSUANCE | | |

RECOMMENDATION

That the Managing Director, Corporate Services and City Treasurer, Chief Financial Officer, **BE AUTHORIZED** to proceed with the issue of debentures to provide permanent financing for capital works in an amount not to exceed \$50,000,000 (**Appendix A**) through debentures in the capital markets with the flexibility to postpone the issuance for unfavourable market conditions.

PREVIOUS REPORTS PERTINENT TO THIS MATTER

2012 Capital Budget Status – Fourth Quarter Report (April 9, 2013 meeting of the Corporate Services Committee, Agenda Item 5)

City of London's Credit Rating (November 5, 2012 meeting of Finance and Administration Committee, Agenda Item 2)

BACKGROUND

The City manages debt by employing strategies that include maintaining a debt cap on capital budgets, applying year-end debt servicing savings and/or excess assessment growth funding to cancel authorized but unissued debt, as well as increasing pay-as-you go financing, in lieu of debenture financing to fund life cycle renewal projects. Because of the Strategic Financial Planning Process, the City has been able to limit the amount of debt authorized on an annual basis. The City issued \$72 million of debentures in 2012, and is now anticipating issuing debentures in 2013, on substantially completed capital projects while taking advantage of the continued favourable economic conditions.

In 2012, the City took advantage of favourable interest rates and issued a total of \$72 million of debentures as follows:

- \$2 million to the Federation of Canadian Municipalities, as Trustee for the Green Municipal Fund at 2.0% (20-year); and
- \$70 million in the capital markets at 2.817% (10-year).

As shown in Table 1 below, municipal debt per household has decreased from 2008 – 2010 and increased in 2011, due to a substantial debt issuance and capital grant commitments. In 2011, the City issued \$132.1 million of debentures (\$63.4 million in capital market debentures, \$52.8 million to Infrastructure Ontario and \$15.9 million to Canada Mortgage and Housing Corporation). The City also committed to \$30 million in capital grants to Fanshawe College (\$20 million) and University of Western Ontario (\$10 million). In 2012, debt per household is anticipated to decrease again.

Table 1: Total Municipal Debt per Household

| 2008 | 2009 | 2010 | 2011 | 2012 |
|---------|---------|---------|---------|------------------------|
| \$1,949 | \$1,660 | \$1,692 | \$2,126 | \$2,112 ^(A) |

⁽A) Subject to change pending completion of 2012 Audited Financial Statements

The most common practice for issuing debt is in the capital markets using a fiscal agent. The City is currently under agreement with RBC Capital Markets Inc., CIBC World Markets Inc. and TD Securities Inc. to act as the City's fiscal agent in capital markets debenture issuances. The main advantage of issuing debentures in the capital markets is the eligibility of capital projects and traditionally (pre 2008) lower interest (borrowing) rates than government programs. Unlike government programs, capital markets generally have less restrictive program requirements allowing more projects to be eligible for debenture issuance. On April 24, 2013, rates provided by TD Securities Inc. to the City of London on a 10-year term debenture, was 2.95% excluding fees. (Note: the projected all in rate including fees would be approximately 3.04%, rates change on a daily basis depending on market conditions).

Where is the City Headed?

Based on completion of approved capital projects, modest annual increases for issuances are anticipated over the next few years. As part of the 2013 Budget, Civic Administration anticipated issuing debt in 2013, with a 10-year term and an all in borrowing rate (all in rate includes fees) of 3.60%. As of February 28, 2013, debt authorized and unissued totalled \$288.7 million for all rate sources and of this total, the maximum anticipated issuance for 2013 is \$50 million.

A review of the approved Capital Plan indicates that projects available for long-term debenture financing total \$50 million. The details of these projects are listed in Appendix A.

The Government of Canada Bond Rate is a benchmark for forecasting the City of London's future borrowing rates. With Government of Canada Bonds forecasted to increase steadily from 2013 through to 2017, as shown in Table 2, it would be beneficial to secure financing as early as possible.

Table 2: 10-year Bank of Canada Bond Rates (%), Annual Average

| 2013 | 2014 | 2015 | 2016 | 2017 |
|------|------|------|------|------|
| 2.05 | 2.55 | 3.35 | 4.15 | 4.60 |

Forecast by TD Bank Group as at March 2013, TD Economics (Source: Statistics Canada, Bank of Canada, Bloomberg)

Joint Water Board (JWB)

The City in its capacity as the Administering Municipality for Huron Primary Water Supply System, in accordance with the Transfer Order issued by the Minister of the Environment (effective September 15, 2000), has authorization to issue debt on behalf of the JWB. On June 8, 2012, the Board of the Huron Primary Water Supply System authorized the City to issue \$1.5 million of debentures on behalf of the Huron Primary Water Supply System for capital project LH1326 Backup Generator.

Financial Impact

The financial impact of this debenture issuance has been included in the operating budget forecast for 2014.

AcknowledgementsThis report was prepared with support from Marta Semeniuk, Financial Planning & Policy and external support from the law firm of Borden Ladner Gervais LLP (BLG) in Toronto.

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APPENDIX A

| Project Number | Project Title | Ī | inancing Amount |
|--------------------------------|--|------------|--------------------|
| Property Tax Su | - | | |
| ID1168-1239 | Innovation Park Phase 3 | \$ | 3,288,106 |
| TS1446/11 | 2010-2011 Road Rehabilitation | | 5,173,090 |
| TS1523 | Bradley Ave Extension Property Purchase | | 628,462 |
| TS3014 | 2010 Road Rehabilitation - Local & Rural | | 4,878,186 |
| TS3014-11 | 2011 Road Rehabilitation - Local & Rural | | 4,564,600 |
| TS3014-12 | 2012 Road Rehabilitation - Local & Rural | | 3,543,200 |
| TS1763 | 2010 Bridges - Major Upgrades | | 397,710 |
| TS1156 | Wonderland Road Widening | | 2,306,810 |
| TS5010 | Downtown Street Lighting Program | | 799,392 |
| PD1022 | 2009 District Park Infrastructure | | 500,000 |
| PD1120 | Forks of the Thames | | 2,150,000 |
| MU1044-12 | 2012 Bus Purchase Replacement | | 3,579,700 |
| PP4460 | Police Facilities | | 4,734,720 |
| RC2201 | 2010 Recreation Facilities | | 471,024 |
| TS1253 | 2009 Local Roadworks | | 430,000 |
| GG1312-03 | Fountain Area Plaza - Skate Canada | | 355,000 |
| MU1136-12 | 2012 Existing Facility Upgrades | | 200,000 |
| Total Property T | | \$ | 38,000,000 |
| Wastewater and ES3020-HP1B1 | Treatment Hyde Park 1B1 SWM Facility | | 378,000 |
| ES3020-UPNB2 | Uplands North SWM Facility | <u> </u> | 294,521 |
| ES5249 | SS22 Wonderland-Dingman Pumping Station | | 827,479 |
| ES6071 | Southcrest Storm Outlet | | 620,000 |
| Total Wastewater and Treatment | | | 2,120,000 |
| Water | | | |
| EW3666 | Wonderland Rd N Feeder Watermain | \$ | 960,600 |
| Total Rate Supp | \$ | 41,080,600 | |
| | | • | |
| Joint Water Boa | | Ι. | |
| LH1326 | Backup Generator | \$ | 1,500,000 |
| | rted (City Services RF) | | |
| PP4460 | Police Facilities | \$ | 3,719,400 |
| ES3020-HP1B1 | Hyde Park 1B1 SWM Facility | | 2,100,000 |
| ES3020-UPNB2 | Uplands North SWM Facility | | 1,600,000 |
| Total Non-rate S | Supported (City Services RF) | \$ | 7,419,400 |
| Total Issuance | | \$ | 50,000,000 |