Committee: London Hydro Inc. Board of Directors

Organization/Sector represented: Technology / Business

Name: Margaret (Marg) A. Parks

Occupation: Recently Retired IBM Business Executive Work experience: I have both Board and Work experience as outlined here.

Board Experience

- I am currently on the Board for Children's Aid of London London and Middlesex, serving on the Executive Board, and as currently as Vice President. I am going into year 4 on this Board and have developed my Governance skills. I have engaged with Children's Aid on all Committees (Finance, Executive and Quality) and have Chaired the Quality Committee for 3 years.
- Additionally I am a past Board member of Big Brothers Big Sisters of London 7 years Experience including Board Governance, having worked on all committees and served as Vice President for 2 years
- 3) My Sisters Place I have served with My Sisters' Place CMHA Middlesex for 3 years in several capacities including Fundraising, Organization and Strategic Consulting as part of the Sustainability Committee
- 4) I have completed Board Governance Training through Capacity Canada. This training has been invaluable in providing a basis to understand the roles and responsibilities for a Board of Directors.

IBM / Work Experience - Career with IBM in the technology business.

I am a results oriented executive with strong people skills and success in tackling transformation challenges. I have the ability to work in environments with multiple stakeholders.

I Consulted with clients in areas of Mergers & Acquisitions, Strategic Planning, Business & Financial Operations. I was personally responsible for complex contract negotiations of over \$10 M annually. I had increasing responsibilities in Sales, Strategic Planning, Executive Management, Consulting, HR, Operations and Change Management. I managed teams of 35+ employees.

Education: IBM Education & Training every year (over 30 years) – including Harvard Courses, Executive Management Development, and Sales Training. Laurier Business Certificate in Entrepreneurial Studies, Governance Board Training with Capacity Canada

Skills: I understand the Hydro business. I have worked with London Hydro, plus several other Hydro businesses in Ontario – including Bruce Power, Ottawa Hydro, Hamilton Hydro and others. The experience I bring will allow me to assimilate efficiently and become part of the Board process. I offer good personal energy and a professional approach to accomplish results.

Interest reason:

I have interest in Board work to stay engaged and contribute to our Community. I would like to spend time on one Corporate Board, and continue with one Charitable Board to balance this.

I have been part of the London Community for 25 years. I have strong business and personal relationships in this community. I understand the Vision and Values of London Hydro and I believe I can contribute to continued success. The skills and experience that I have gained in areas of M&A, contract negotiations, HR and business operations will help me be successful and contribute to the London Hydro Board. I have a strong work ethic and high energy, and work very well as part of a team.

Contributions: I would work hard to be a contributing member on the Board. I have good communication skills and I am very interested to see the continued success of London Hydro. The experience that I have in areas such as M&A, strategic planning, technology, and financial management are all part of my experience.

Past contributions:

<u>Boards:</u>

I have Board experience with 3 organizations here in London. I am currently active at Children's Aid and My Sisters Place. I have had extensive Board Training.

As noted above I have the following Board experience:

- 1) Children's Aid Society London and Middlesex Currently serving as Board VP
- 2) Big Brothers Big Sisters of London 7 years Experience
- 3) My Sisters' Place CMHA Middlesex 3 years

Business

My corporate work life has provided strong experience and training opportunities for me to grow and develop, and I would like to use this experience to contribute back into our community. My experience and education while I worked at IBM, honed my skills in the business environment.

Interpersonal:

I have Board experience where I always work collaboratively with team members. Additionally, my career experience was successful in great part because I am very strong when I am working as part of a team. I believe my work effort and the diligence that I show are major contributing factors to my success. My personal style is collaborative. As a business executive it was a key part of my responsibilities to collaborate both with senior executives of our clients, and with the IBM teams to manage and implement change processes within those same businesses. I have over 20 years of management experience, managing complex projects and large teams.

Interview interest: Yes