

TO:	CHAIR AND MEMBERS CIVIC WORKS COMMITTEE MEETING ON SEPTEMBER 22, 2020
FROM:	KELLY SCHERR, P.ENG, MBA, FEC MANAGING DIRECTOR - ENVIRONMENTAL AND ENGINEERING SERVICES AND CITY ENGINEER
SUBJECT:	TENDER RFT20-69 WINTER ROAD PLOW EQUIPMENT WITH OPERATORS

RECOMMENDATION

That on the recommendation of the Managing Director - Environmental and Engineering Services and City Engineer, the following actions **BE TAKEN** with respect to the award of a contract for winter road plow equipment with operators.

- a) The bids submitted by All Terrain Property Maintenance Incorporated London, Ontario; Bears Grounds Maintenance a Division of 1739613 Ontario Limited St. Thomas, Ontario; Coco Paving Incorporated London, Ontario; DeKay Construction (1987) Limited London, Ontario; 2380560 Ontario Incorporated Southwest Property Care London, Ontario at their tendered prices **BE ACCEPTED**; and,
- b) Civic administration **BE AUTHORIZED** to undertake all administrative acts that are necessary in connection with this contract; and,
- c) Approval given **BE CONDITIONAL** upon the Corporation entering into a formal contract, or having a purchase order, or contract record relating to the subject matter of this approval.

PREVIOUS REPORTS PERTINENT TO THIS MATTER

None

STRATEGIC PLAN 2019-2023

The following report supports the Strategic Plan through the strategic focus area of Building a Sustainable City by ensuring that London's infrastructure is built, maintained and operated to meet the long-term needs of our community.

BACKGROUND

Purpose

The purpose of this tender was to seek competitive pricing for winter road plows with operators to supplement the city's fleet of winter maintenance equipment. The term of this tender is for 8 years.

Purchasing Process

Tender RFT20-69 was issued and sixty one (61) bids were received. Forty (40) bid submissions were selected to carry out work required through this tender. It is anticipated that the recommended bidders will meet all terms and conditions of the tender.

Financial Impact

Bids received reflect a 7% inflationary increase in hourly operating rates over the previous five-(5) year contract. One additional plow was added to supplement growth using growth funding. This service will be funded by the approved operating budget.

The annual expenditure for this contracted service is approximately \$700,000.

CONCLUSION

Transportation and Roadside Operations and Purchasing and Supply have determined that the tender results provide competitive pricing and value to the City.

SUBMITTED BY:	REVIEWED & CONCURRED BY:
JOHN PARSONS DIVISION MANAGER TRANSPORTATION AND ROADSIDE OPERATIONS	IAN COLLINS, CPA, CMA DIRECTOR, FINANCIAL SERVICES
REVIEWED & CONCURRED BY:	RECOMMENDED BY:
DOUG MACRAE, P. ENG., MPA, DIRECTOR, TRANSPORTATION AND ROADSIDES	KELLY SCHERR, P. ENG., MBA, FEC MANAGING DIRECTOR, ENVIRONMENTAL AND ENGINEERING SERVICES AND CITY ENGINEER

cc: John Freeman, Manager of Purchasing & Supply