



An Oshkosh Corporation Company

January 7, 2013

Bill Warner, Manager Realty Services
City Manager's Department
City of London
300 Dufferin Avenue, 6th Floor
London, ON N6A 4L9

Dear Bill:

On behalf of London Machinery, Inc., I would like to formally request an 18 month extension (June 30th, 2014) of the hold on our land option in London in support of one major Canadian Department of National Defence military vehicle programme: the Standard Military Pattern portion of the Medium Support Vehicle System (MSVS).

As part of Oshkosh Corporation, London Machinery will play a critical role working with the Oshkosh Defense and General Dynamics Land Systems-Canada (GDLS-C) team, which is prequalified for the MSVS programme. This programme is intended to enhance the capabilities of Canadian Forces with highly-protected, life saving vehicles. London Machinery is eager to support the programmes and provide local manufacturing support here in London. This programme calls for more than 850 vehicles with an option for another 850 and is valued at approximately \$1.2 billion.

If awarded this contract, this land would contribute immensely to expanding operations and employment in London. London Machinery's workforce alone could nearly double with the creation of a new plant and up to 45 additional jobs. Employment opportunities would increase beyond London and Southwestern Ontario through the work GDLS-Canada would acquire as part of the teaming agreement. London Machinery, Oshkosh Defense and GDLS-Canada also would collaborate with other local companies for ongoing support of the MSVS, exceeding the direct industrial and regional benefits (IRB) requirements within the programme. Lastly, a new plant could allow us to expand Oshkosh Corporation's product lines in Canada to include fire trucks and front-charge mixers.

LONDON MACHINERY INC.

15790 Robin's Hill Rd. London, Ontario, Canada N5V 0A4

Tel 519-963-2500 Fax 519-659-2306 www.lmi.ca



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London Machinery is committed to this land and running a new facility here if awarded the one or both of the upcoming military vehicle contracts. In the meantime, we ask that the City of London extend the Option on this property for another 18 month period until the Canadian Government announces the contract award sometime in early 2014.

If you have any questions regarding LMI's request for extension of the Option on the Land, please address them to me directly.

Best regards,

A handwritten signature in black ink, appearing to read "R. Monchamp". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Robert Monchamp
Vice-President / General Manager, London Machinery, Inc.
Office: 519-963-2599
e-mail: rmonchamp@lmi.ca

CC. Diane Coffin
Heather Pilot, LEDC

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