

techalliance

of southwestern ontario

WHO WE ARE

The Regional Innovation Centre (RIC) for London & Middlesex, Elgin, Lambton, Oxford, and Huron Counties

Part of the Ontario Network of Entrepreneurs (ONE)



OUR MISSION

To grow the innovative businesses of today, and launch the startups of tomorrow.

OUR VISION

We envision a region where tech-driven businesses accelerate economic growth and job creation, and where the spirit of entrepreneurship thrives.

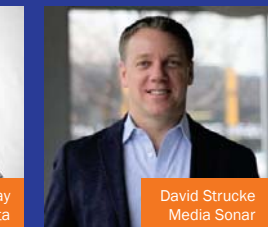
WHAT WE DO

From a London perspective, TechAlliance supports the organic growth of innovation- and tech-based companies in the City.

We help them start locally and succeed globally.

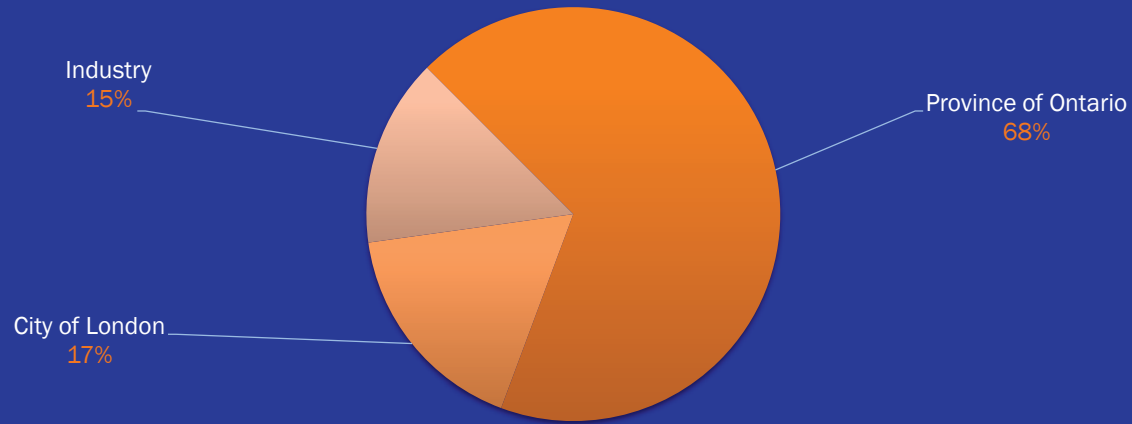


BOARD OF DIRECTORS



Growing companies. Emerging small businesses. And ideas yet to come.

OPERATIONAL FUNDING (FY2019 Actuals)



GROWING LONDON'S ECONOMY



SUPPORTING
new and established
entrepreneurs at
startup, growth, and
scale stages



CONNECTING
students and industry
to promote career
opportunities in
London's tech sector



COLLABORATING
with partners to promote
entrepreneurship,
innovation, and
investment

KEY INITIATIVES: SUPPORTING

Advisors & Mentors

Entrepreneur 1.0
with Ivey Business School

GROW Accelerator

The Experts



KEY INITIATIVES: CONNECTING

Tech Talent Exchange
at Western & Fanshawe

Secondary School
Awareness Campaigns

Munchies with Mentors

KEY INITIATIVES: COLLABORATING

Global Entrepreneurship
Week in London

Tech Connect

Proteus Innovation
Competition

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MEMBER IMPACT

FISCAL YEAR 2019

173

MEMBER COMPANIES & ORGANIZATIONS

10,000+

EMPLOYED BY TECHALLIANCE MEMBERS

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CLIENT RESULTS

FISCAL YEAR 2019

226

STARTUPS SUPPORTED

789

JOBES CREATED BY STARTUPS

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CLIENT RESULTS

FISCAL YEAR 2019

\$12.1m

INVESTMENT OBTAINED BY STARTUPS

\$19.9m

REVENUE GENERATED BY STARTUPS

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SUCCESS STORY: M.I. UNDERSTANDING

SERVICES ACCESSED

MVP Lab
Advisors and EIRs

RESULTS

- Pivoted to subscription-based model
- Will add 5 jobs within 6 months
- Secured first major hospital customer

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SUCCESS STORY: LIFELIKE BIOTISSUE

SERVICES ACCESSED

Advisors and EIRs
BURST Life Science Accelerator

RESULTS

- Early prototype was commercialized
- Grew to 10 full-time employees
- Increased sales by 67%

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SUCCESS STORY: AHEAD SIMULATIONS

SERVICES ACCESSED

Advisors and EIRs
BURST Life Science Accelerator

RESULTS

- Six-figure sales since January 2019
- Grown to 3 full-time employees
- Clear path to investment readiness

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