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CATHY SISKIND-KELLY Co-Owner,

Black Fly Beverage Company

GERRY MACARTNEY Ex-Officio

CEO & GM, London Chamber of Commerce

Miller Thomson LLP

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STEPHEN BOLTON

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Libro Credit Union

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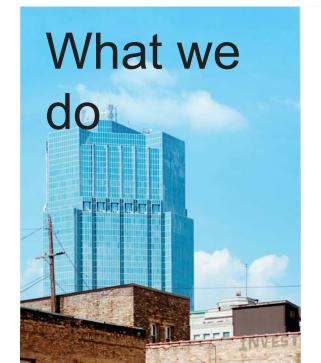
MARTIN HAYWARD Ex-Officio

City Manager, City of London



2019 LEDC UPDATE

2019 LEDC UPDATE



ACCELERATE

We foster scale-up activity and long term growth of existing London businesses

INVEST

We attract new investment and jobs into the city.

TALENT

We connect employers to talent and developed a skilled workforce to meet future needs.

ENGAGE

We champion positive economic dialogue locally, nationally and internationally.

Strategic Plan & Annual Report available at: ledc.com/about



Key Sectors



FOOD PROCESSING 90+ companies 7,000+ employed



MANUFACTURING 500+ companies 31,700+ employed



DIGITAL CREATIVE 350+ companies 9,000+ employed



HEALTH 60+ companies 25,000+ employed



PROFESSIONAL SERVICES 500+ companies 52,800+ employed



2019 LEDC UPDATE

Year-to-Date Metrics

EXPANSIONS &	
ATTRACTIONS	

\$52M

\$870M

2018 | 2019

JOBS ADDED

643

3,100

GRANTS & SUBSIDIES

\$72M

3M

CREATION OF

FACILITATED

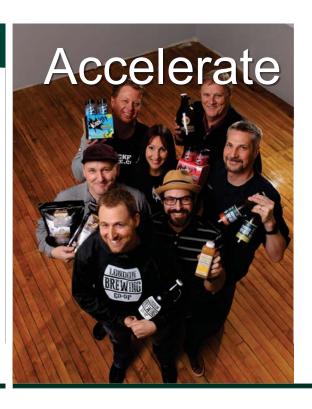
20,000 \$2.4B NEW JOBS IN NEW

INVESTMENT

ANNUAL PROPERTY TAX REVENUE

\$18M





RETENTION FILES

3 6 in 2018

JOBS

RETAINED 90

851 in 2018

ACTIVE EXPANSION FILES

> 45 83 in 2018

COMPANIES WORKED WITH

430 590 in 2018

REFERRALS MADE

2,424

COMPANIES WORKED WITH



















2019 LEDC UPDATE

Accelerate Initiatives







INFRASTRUCTURE



LEDC / SBC FOOD ACCELERATOR PROGRAM



SUBSECTOR DEVELOPMENT



INVESTMENT MISSIONS

J

9 in 2018

ATTRACTION FILES

61 74 in 2018

PROPOSALS

97 in 2018

SITE SELECTION TOURS

COMPANIES WORKED WITH



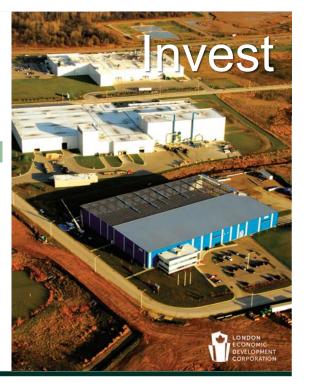


MAPLE LEAF









2019 LEDC UPDATE

Invest Initiatives



ONTARIO FOOD CLUSTER



ONTARIO MANUFACTURING COMMUNITIES ALLIANCE



TRADE



CONSIDER CANADA CITY ALLIANCE





EXTERNAL JOB FAIRS

5

10 in 2018

EMPLOYER & JOB SEEKER CONSULTATIONS

1,011

WORKFORCE PROJECTS

20

18 in 2018

SEMINARS FOR SME'S

8 11 in 2018 WORKFORCE DEVELOPMENT INITIATIVES



Corporate Training Solutions

BUSINESS MOMENTUM SERIES

IVEY ACADEMY PROGRAMMING & EVENTS



FRONTLINE SUPERVISOR PROGRAM

ON-CAMPUS JOB FAIRS

NEWCOMER CANADA CAREER & SETTLEMENT FAIR

LIFE AFTER KING'S PROGRAM



2019 LEDC UPDATE

Talent Initiatives



LONDON REGION COMPOSITES TRAINING



LONDON & AREA WORKS



JOB PORTALS



GLOBAL TALENT STREAM



INBOUND INQUIRIES

80

101 in 2018

MEDIA HITS

154 340 in 2018

EVENTS

16
14 in 2018

PAGE VIEWS ON LEDC.COM

212K in 2018

4/

136K

AWARDS & RECOGNITIONS

COMPANY OF THE YEAR – INTERNATIONAL BUSINESS AWARDS COMPETITION

CANADA'S BEST LOCATIONS - SITE SELECTION MAGAZINE

FDI INTELLIGENCE CITIES OF THE FUTURE

HERMES CREATIVE AWARDS

DOTCOMM AWARDS





Engage Initiatives









LONDON MAGAZINE

MADE RIGHT HERE

NICHE INDUSTRY EVENTS

SERVICES



