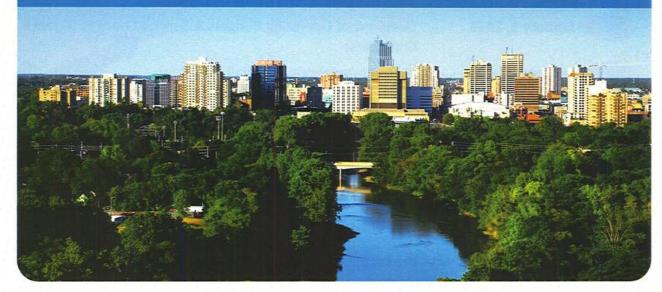
Budget 2013

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Agenda



- 1. 2013 Budget Process & Important Dates
- 2. Why an 'Information Session'?
- 3. Budget 2013 Overview
- 4. The Road to Zero
 - a) Getting to 2.5%
 - b) Working Toward 0%
- 5. Protective Services
- 6. Investment & Economic Prosperity Committee (IEPC) and Other Considerations

Budget 2013 Process



	December 4, 2012	2013 Budget Tabled (Council Chambers) ✓
MEM	January 9, 2013	Overview of Operating Budgets & Service Changes (Council Chambers)
(MEM)	January 12, 2013	Budget Workshops (City Hall Cafeteria) Public Participation Meeting (Council Chambers)
	January 14, 2013	Public Participation Meeting (Council Chambers)
	January 24 (& 25 if needed), 2013	Operating Budget (Council Chambers)
	February 7, 2013	Capital Budget (Council Chambers)
NEW	February 13, 2013	Public Participating Meeting (Council Chambers)
	February 28, 2013	Operating & Capital Budgets Approved (Council Chambers)

All meetings, with the exception of the Jan 12 budget workshops, will be streamed live at www.london.ca

Budget 2013

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Why an 'Information Session'?



- Level of engagement 'inform'
- Goals of today's session:
 - Provide an overview of the 2013 budget
 - The road to zero
 - Cost pressures
 - Economic development strategy
 - Provide Council & public with information on the budget in advance of:
 - January 12 budget workshop
 - > January 14 public participation meeting
 - > Commencing of budget deliberations January 24

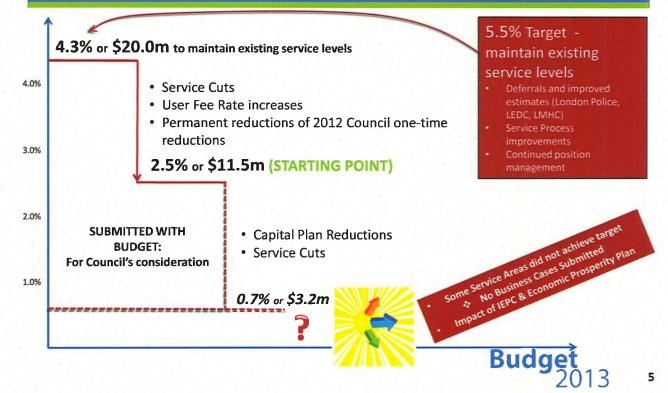
Inform...

To provide detailed information and awareness...

Community Engagement Task Force, 2012

The Road to Zero?





2013 Operating Budget Overview



	2012 Revised Budget \$	2013 Submitted Budget \$	\$ Increase/ (Decrease)	Tax Levy Impact
2013 Budget to Maintain Existing Service Levels	\$467.4			
"Add Backs": New Affordable Housing Initiatives \$ 1 m Capital Grants, \$0.2 m AODA \$ 0.5m			\$3.6	0.8%
London Fire Services @ 7.7%			\$4.1	0.9%
London Police Services @ 3.6%			\$3.2	0.7%
London Transit Commission @ 4.9%			\$1.2	0.3%
London & Middlesex Housing Corporation @ 6.0%			\$0.5	0.1%
Economic Prosperity (increase to Economic Development Rese	erve Fund) @	19.9%	\$1.1	0.2%
London Public Library @ 2.3%	de las Sie	ander se	\$0.4	0.1%
Capital Financing (debt servicing & capital levy)			\$2.8	0.6%
other (e.g. Roadways, Civic Department OMERS, Land Ambulance)				1.2%
2013 Budget to Maintain Existing Service Levels	\$467.4	\$487.4	\$20.0	4.3%

The Road to Zero



29 Business Cases to get to 2.5%:

ADD BACKS \$(2,354) USER FEES + \$(421) SERVICE CUTS + \$(5,683)

\$(8,458)

26 Business Cases to get to 0.7%:

CAPITAL PROGRAM REDUCTIONS \$(4,702) SERVICE CUTS + \$(3,699) SERVICE ADDS 106 Future impact...

\$4.7M capital reduction in 2013 equates to \$47M reduction over 10 years.

CHANGE THE CONTRIBUTION = CHANGE THE PLAN

\$(8,295)

Budget 2013

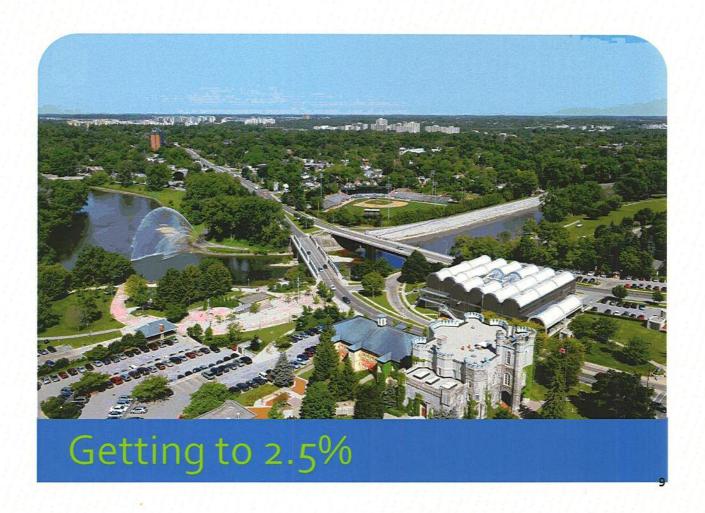
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Service Changes Defined



4 types of Service Changes in this Budget:

- 'Add Backs' = One-time reduction from 2012 submitted as permanent reductions for 2013
- 2) User Fees = Increases to existing fees
- 3) **Service Cuts** = Reductions to current service levels
- 4) Capital Plan Reductions = Reductions to operating funding related to the Capital Plan



Getting to 2.5%



29 Business Cases to get to 2.5% (\$8.5 million):

- Add Backs (Business Cases 1-4)
- **User Fee Increases** (Business Cases 4-11)
- **Service Cuts** (Business Cases 12-29)

Getting to 2.5% Add Backs – Permanent Reduction



#	Service	Title/Description	\$ Value	Page Reference
1	Fleet Management	Extending the Life Cycle for Fleet Vehicles & Equipment - Make 2012 reduction to Fleet Reserve Fund contribution permanent	(543)	5; 27-29
2	Corporate Management	Reduction in AODA Program - Make 2012 reduction to program contribution permanent	(561)	5; 30-31
3	Corporate Financing	Reduction in Capital Grant Program Funding - Eliminate Capital Grants program	(250)	5; 32-33
4	Corporate Financing	Reduced Municipal Investment in Affordable Housing Initiatives - Make 2012 reduction to Affordable Housing Reserve Fund permanent	(1,000)	6; 34-40

TOTAL VALUE OF ADD BACKS

(2,354)

Budget 2013

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Getting to 2.5% User Fee Increases



#	Service	Title/Description	\$ Value	Page Reference
5	Neighbourhood & Recreation	User Fee Increases - Increased fees for Aquatics, Arenas, Sport Services, Storybook Gardens	(137)	6; 41-45
6	Building Approvals	User Fee Increases - Plumbing information request (new \$30); Zoning compliance letters (new, \$60); Drainlayer exam (from \$25 to \$100); Building lawyers letters (from \$60 to \$90/\$120); Building other letters (from \$30/\$60 to \$60/\$120)	(19)	6; 46-47
7	By-law Enforcement, Licensing & Property Standards	Increase swimming pool fence inspection & letter fee - Increase from \$60 to \$175	(5)	7; 48-49
8	By-law Enforcement, Licensing & Property Standards	Increase residential rental unit licence fee - Increase from \$25 (new & renewal) to \$230 (new) and \$80 (renewal)	(180)	7; 50-51

Getting to 2.5% User Fee Increases



#	Service	Title/Description	\$ Value	Page Reference
9	Parking	Revise revenue split with PUC on parking lot #12 - Revise revenue split from 88/12 to 75/25	(15)	7; 52-53
10	Finance	Increase in returned cheque fee by \$5 - Increase returned cheques (NSF) by \$5 (\$40 to \$45)	(6)	7; 54-55
11	Taxation	Across the board user fee increase taxation services - All user fees increased by \$1 with the exception of 'Notice of Past Due Property Taxes' & 'Addition to Tax Roll Fee'	(59)	7; 56-57

TOTAL VALUE OF USER FEES

(421)

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Budget 2013

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Getting to 2.5% Service Cuts



#	Service	Title/Description	\$ Value	Page Reference
12	Business Attraction & Retention	Reduced investment in economic prosperity - Reduced investment in economic development initiatives	(1,133)	8; 58-59
13	Community Improvement	Reduced support to Downtown Business Improvement Area (BIA) - Reduced investment in downtown revitalization initiatives	(27)	8; 60-61
14	Community Improvement	Reduction in Brownfield Incentive Program - Reduced contribution to remediation incentives	(10)	8; 62-63
15	Tourism London	Elimination of Double Decker Bus Tours - Elimination of Double Decker Bus Tour and associated private charters	(11)	8; 64-65

Getting to 2.5% Service Cuts



#	Service	Title/Description	\$ Value	Page Reference
16	Recycling & Composting	End of initial funding for Green Bin Pilot Program - Green Bin plans on hold pending stronger fiscal situation, therefore funding for contracted & advertising costs no longer necessary	(95)	8; 66-67
17	Community Centres	Delay of funding for implementation of Neighbourhood Hub Initiatives - Postpone implementation of 4 hours of free access to community centres in East part of city (& will further delay those scheduled thereafter)	(93)	8; 68-74
18	Community Development & Funding	Deferral of support for 'In-Motion' Social Marketing Campaign - Delay support of utilization of products and strategies in public media campaign and/or support a social marketing based community challenge (and related leverage of private sector sponsorship)	(40)	9; 75-79

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Budget 2013

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Getting to 2.5% Service Cuts



#	Service	Title/Description	\$ Value	Page Reference
19	Public Health – Middlesex-London Health Unit	Reduction in non-direct services - \$271K reduction in areas of corporate training, building maintenance & repair, purchased services & program resources	(271)	9; 80-81
20	Mental Health & Addictions	Final year of 5-year strategy, London CAReS - Use Consolidated Verification Process (CVP) Reserve Fund in lieu of property taxes to support final year of London CAReS program (advancing tax levy savings anticipated in 2014 by one year)	(738)	9; 82-83
21	Parking	Parking service review A matter pertaining to labour relations & employee negotiations, personal information about identifiable individuals, including municipal employees, with respect to employment related-matters, advice or recommendations of officers & employees of the Corporation including communications necessary for that purpose, & for the purpose of providing instructions & directions to officers & employees of the Corporation	(62)	9; 84

Getting to 2.5% Service Cuts



#	Service	Title/Description	\$ Value	Page Reference
22	Roadway Maintenance	Roadway maintenance service review A matter pertaining to labour relations & employee negotiations, personal information about identifiable individuals, including municipal employees, with respect to employment relatedmatters, advice or recommendations of officers & employees of the Corporation including communications necessary for that purpose, & for the purpose of providing instructions & directions to officers & employees of the Corporation	(65)	10; 85
23	Roadway Maintenance	Downtown maintenance service review A matter pertaining to labour relations & employee negotiations, personal information about identifiable individuals, including municipal employees, with respect to employment relatedmatters, advice or recommendations of officers & employees of the Corporation including communications necessary for that purpose, & for the purpose of providing instructions & directions to officers & employees of the Corporation	(40)	10; 86

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Getting to 2.5% Service Cuts



#	Service	Title/Description	\$ Value	Page Reference
24	Roadway Maintenance	Road patching service review A matter pertaining to labour relations & employee negotiations, personal information about identifiable individuals, including municipal employees, with respect to employment relatedmatters, advice or recommendations of officers & employees of the Corporation including communications necessary for that purpose, & for the purpose of providing instructions & directions to officers & employees of the Corporation	(294)	10; 87
25	Roadway Maintenance	Road sweeping service review - Reduced road sweeping; may result in some streets not being swept	(70)	10; 88-89
26	Roadway Maintenance	Walkway cleaning service review - Elimination of seasonal staff for walkway cleaning & maintenance, which may result in this service only taking place once every three (3) years	(80)	11; 90-91

Getting to 2.5% Service Cuts



#	Service	Title/Description	\$ Value	Page Reference
27	Snow Control	Sidewalk snow removal service review - Elimination of assistance to downtown businesses & city-wide service for sidewalk clearing will only occur Monday-Friday from 7am-3pm (no sidewalk clearing outside of these hours)	(75)	11; 92-93
28	Customer Relations	Review of service delivery A matter pertaining to labour relations & employee negotiations, personal information about identifiable individuals, including municipal employees, with respect to employment relatedmatters, advice or recommendations of officers & employees of the Corporation including communications necessary for that purpose, & for the purpose of providing instructions & directions to officers & employees of the Corporation	(59)	11; 94

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Budget 2013

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Getting to 2.5% Service Cuts



#	Service	Title/Description	\$ Value	Page Reference
29	Corporate Initiatives – Fire Services	Fire service review A matter pertaining to labour relations & employee negotiations, personal information about identifiable individuals, including municipal employees, with respect to employment relatedmatters, advice or recommendations of officers & employees of the Corporation including communications necessary for that purpose, & for the purpose of providing instructions & directions to officers & employees of the Corporation	(2,520)	12; 95

TOTAL VALUE OF SERVICE CUTS

(5,683)

The Road to Zero - Recap



29 Business Cases to get to 2.5%:

ADD BACKS \$(2,354) USER FEES + \$(421) SERVICE CUTS + \$(5,683)

\$(8,458)

26 Business Cases to get to 0.7%:

CAPITAL PROGRAM REDUCTIONS \$(4,702) SERVICE CUTS + \$(3,699) SERVICE ADDS 106

\$(8,295)

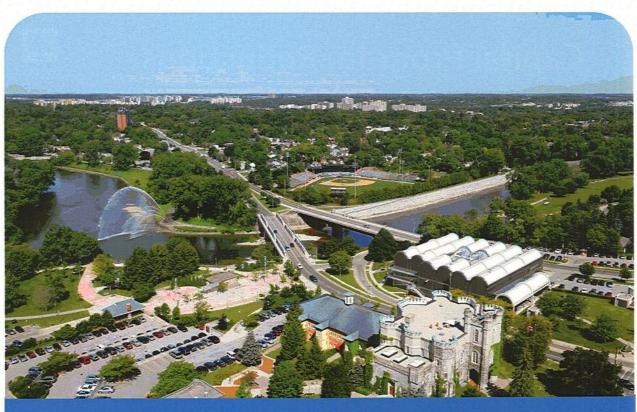
Future impact...

\$4.7M capital reduction in 2013 equates to \$47M reduction over 10 years.

CHANGE THE CONTRIBUTION = CHANGE THE PLAN

Budget 2013

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Working Toward 0%

Getting to 0.7%



26 Business Cases to get to 0.7% (\$8.3 million):

- Capital Program Reductions (Business Cases 30-45)
- **→ Service Cuts** (Business Cases 46-52)
- **➢ Service Adds** (Business Cases 53-54)

Budget 2013

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Capital Program Reductions



- In 2013, 58% of the Capital Plan is funded through Property Taxes
- The operating budget funds the Capital Plan in 3 ways:
 - Capital Levy (pay-as-you-go financing)
 - Reserve Fund Contributions
 - Repayment of Debt (issued to fund prior year capital budgets)
- In order to move toward the 0% target, \$4.7M worth of Capital Program reductions have been identified in 2013

\$4.7M in 2013 = \$47M over 10 years

Budget 2013

Capital Program Reductions Methodology



How were projects identified?

Capital reductions were identified predominantly by category:

- **Service Improvement** (new initiatives that add to City's asset base & enhance current services. Example: bike lanes)
- **Growth** (projects that relate to an expanding city where funding source is predominantly development charges, <u>but</u> rate-supported funding is still required. Example: road expansion, new Fire Station)
- 3 > Life Cycle (required to maintain existing assets & service levels. Example: existing arenas, roads)

Budget 2013

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Getting to 0.7%





#	Project	Title/Description	\$ Value	Page Reference
30	PP1091 Replacement & Relocation of Fire Training Tower	Service Improvement Capital Project (PP1091 Replacement & Relocation of Fire Training Tower) for Fire: Relocation of Fire Service Training Tower Deferred: A matter pertaining to labour relations & employee negotiations,	2013 (2,398)	14; 96
		personal information about identifiable individuals, including municipal employees, with respect to employment related-matters, advice or recommendations of officers & employees of the Corporation including communications necessary for that purpose, & for the purpose of providing instructions & directions to officers & employees of the Corporation	<u>2014-2022</u> 1,500	
31	TS6217-13 Facility Energy Mgmt	Service Improvement Capital Project (TS6217-13 Facility Energy Mgmt) for Facilities: Reduction in Facility Energy Management:	2013 (250)	14; 97- 100
		- Reduce capital budget for Facility Energy Mgmt Program from \$500,000/year to \$250,000/year.	2014-2022 (2,250)	

Getting to 0.7%



Capital Program Reductions (Service Improvement)

#	Project	Title/Description	\$ Value	Page Reference
32	TS1739-13	Service Improvement Capital Project (TS1739-	2013	15; 101-
	Bike Lane Program	13) for Roadway Planning & Design: Reduction in Bike Lane Program:	(110)	102
		- Elimination of the Bike Lane Program, resulting in no new bike lanes being constructed in the City for the next	2014-2022	
		10 years.	(990)	
32	TS5012	Service Improvement Capital Project (TS5012)	2013	15; 103-
.1	Audible Pedestrian Signals	for Street Lighting & Traffic Signals: Reduction in Audible Pedestrian Signal Program:	(50)	104
		- Elimination of capital program to retrofit Audible Pedestrian Signals (APS) for ten years.	2014-2022	
			(450)	

Budget 2013

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Getting to 0.7%



Capital Program Reductions (Service Improvement)

#	Project	Title/Description	\$ Value	Page Reference
33	PD2044 Mgmt of Emerald Ash Borer	Service Improvement Capital Project (PD2044 Mgmt of Emerald Ash Borer) for Urban Forestry: Elimination of Emerald Ash Borer Strategy	2013 (400)	16; 105- 109
		Funding: - Eliminate funding for the Emerald Ash Borer strategy Approximately 385 large ash trees on municipal property injected with TreeAzin in 2011 will not be injected again in 2013, leading to their death and removal. Large numbers of dead and dying Ash street trees will be removed in existing neighbourhoods, but will not be replaced with new street trees for an extended period of time.	(3,600)	

Getting to 0.7% Capital Program Reductions (Service Improvement)



#	Project	Title/Description	\$ Value	Page Reference
34	ID1145 Future Industrial Land Acquisition	Service Improvement Capital Project (ID1145) for Realty: Future Industrial Land: - This proposal reduces the contribution to the program for purchasing future industrial land by \$800,000 in 2021 and 2022.	2013 - 2014-2022 (1,600)	17; 110- 112
35	SW6030 Landfill Site Property Acquisition	Service Improvement Capital Project (SW6030) for Garbage, Recycling & Composting: Delay in Landfill Site Property Acquisition: - This proposal reduces the amount available to purchase landfill property from \$12.3M to \$4.5M over 10 years.	2013 - 2014-2022 (7,800)	17; 113- 115

Budget 2013

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Getting to 0.7% Capital Program Reductions (Service Improvement)



#	Project	Title/Description	\$ Value	Page Reference
36	RC2602 Farquharson Arena Decommissioning and Renovating to Community Space RC2608 Glen Cairn Arena Decommission & Renovate to Community Space RC2612 Silverwoods Arena Decommission & Renovate Space RC2871 Splash Pad Conversion	Service Improvement Capital Project (Farquharson – RC2602, Glen Cairn – RC2608, Silverwood – RC2612, RC2871) for Arenas & Community Centres: Repurposing of Recreation & Community Facilities and Provision of Spray Pads: Removal of \$4.3M from capital project ten year plan for service improvement, affecting the following: -Eliminates 2 new spray pads (Constitution Park in the Stoney Creek Planning District in 2017 and in a second location yet to be determined) (\$800,000) - Eliminates 2 arena repurposing projects and delays a third project (prioritization to be determined) (\$3.5M) - Glen Cairn Arena to be decommissioned in 2016 - Silverwood Arena (Hamilton Road) to be decommissioned in 2016; - Farquharson Arena (South London) to be decommissioned in 2019	2013 - 2014-2022 (4,300)	18; 116- 119

Getting to 0.7%



Capital Program Reductions (Service Improvement)

#	Project	Title/Description	\$ Value	Page Reference
37	PP1090 Relocate Existing Resources to New	Service Improvement Capital Project (PP1090 Fire Station No. 16) for Fire: Reduce Capital Plan New Station 16 (Delay Relocation of Engine 1):	2013	19; 120- 123
	Fire Station No 16	- Fire is proposing to build a new station in 2018 to service the Wharncliffe/Horton Street area to improve	2014-2022	
		response times.	(2,185)	
38	PP1025 Interface & Mobile	Service Improvement Capital Project (PP1025) for Fire: Interface & Mobile Data:	<u>2013</u>	19; 124
	Data	A matter pertaining to labour relations & employee negotiations, personal information about identifiable individuals, including municipal employees, with respect to employment related-	2014-2022	
		matters, advice or recommendations of officers & employees of the Corporation including communications necessary for that purpose, & for the purpose of providing instructions & directions to officers & employees of the Corporation	(1,000)	
39	TS1302	Service Improvement Capital Project (TS1302)	2013	19; 125-
	Commissioners Rd Improvements	for Roadway Planning & Design: Deferral of Commissioners Rd Improvements:		126
	improvements	- Deferral of project to realign Commissioners Rd east of	2014-2022	
		Springbank Dr to eliminate vertical/horizontal deficiencies associated with 'Snake Hill'.	(5,250)	31

Getting to 0.7% Capital Program Reductions (Growth)



#	Project	Title/Description	\$ Value	Page Reference
40	Finance - Corporate Financing	Growth Capital Project (TS2171 Road Improvements for Industrial Parks) for Business Attraction & Retention: Industrial Oversizing:	<u>2013</u> (600)	20; 127- 128
		- Reduce the 10 year capital plan for industrial oversizing by \$600,000/year, leaving an annual contribution of \$400,000/year.	2014-2022 (5,400)	
41	Finance — Corporate Financing	Growth Capital Project (TS1370) for Development: Minor Roads – Non-growth contribution Urban Works Reserve Fund:	2013 (324)	20; 129- 130
		 Reduce funding to this program by \$1.6M (from 2013- 2017) impacting the City's ability to support minor roads associated with growth works. 	2014-2022 (648)	
42	Finance – Corporate Financing	Growth Capital Project (ID1365) for Roadway Planning & Design: Skyway Park External: - Deferral of project scheduled for 2021 to improve	<u>2013</u>	21; 131- 132
		intersection of Oxford St/Crumlin Sideroad in conjuction with the development of Phase II of the Skyway	2014-2022	
		Industrial Park. Deferred beyond 10 year plan or not at all.	(2,200)	32

Getting to 0.7% Capital Program Reductions (Life Cycle Renewal)



#	Service	Title/Description	\$ Value	Page Reference
43	Finance - Corporate Financing	Life Cycle Renewal Capital Project (GG1620 Dearness Home Upgrades) for Long Term Care: Major Upgrades for Dearness Home: - Reduce the 10 year capital plan for major upgrades to	2013 (50) 2014-2022	21; 133- 134
		Dearness Home by \$50,000/year leaving a long term contribution of \$450,000/year.	(450)	
44	Finance - Corporate Financing	Life Cycle Renewal Capital Project (RC3341) for Library: Integrated Library System: - A minimum 10 year reduction of \$20,000/year for this capital program, leaving a contribution of	2013 (20)	22; 135- 136
		\$230,000/year. This will require LPL to adjust the module implementation schedule for the integrated library system.	<u>2014-2022</u> (180)	

Budget 2013

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Getting to 0.7% Capital Program Reductions (Life Cycle Renewal)



#	Service	Title/Description	\$ Value	Page Reference
45	Finance – Corporate Financing	Life Cycle Renewal Capital Project (MU1044-13 Bus Purchase Renewal) for Transit: Reduction in Bus Purchase Replacements:	2013 (500)	22; 137- 140
		- Reduce capital funding to LTC by \$500,000/year for replacing buses.	2014-2022 (4,500)	

TOTAL VALUE OF CAPITAL PROGRAM REDUCTIONS

(4,702) 2013

(41,303) 2014-2022

Getting to 0.7%



Service Cuts – London Public Library

#	Service	Title/Description	\$ Value	Page Reference
46	Library	Review of Service Hours	(210)	23; 141- 143
47	Library	Review of Sunday Service	(40)	23; 144- 146
48	Library	Collection Budget Reduction	(100)	24; 147- 151
49	Library	Library Service Review	(60)	24; 152

Budget 2013

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London Public Library

is the Community Hub

that enriches lives and empowers people through relevant, accessible and high quality library services

- LPL is aligned with and contributes directly to the City of London Vision to make London a city of opportunity, providing all Londoners with a high quality of life
- Everyone in the community has access to library services. LPL serves people of all ages and stages of life, e.g. students, parents, job seekers, entrepreneurs, retirees
- LPL serves people with specialized needs, e.g. children, seniors, newcomers, people with disabilities, socially vulnerable

LPL at a Glance

Londoners need, use and value their library.

- Approximately ½ of Londoners have library cards!
- 14,940,689 total uses in 2011 which equals 40.6 annual uses per capita
- Cost of \$1.27 per use
- Public satisfaction was at 97.9% in a recent survey
- 96.3% of people surveyed felt that the Library gives good value for taxpayer dollars spent

Cost Pressures

High Usage - Attendance / Circulation

- Increased staffing requirements with no new FTEs
- Increased demand for collections in a wide variety of formats (print, a/v, digital)
- · Increased cleaning and painting of facilities
- Increased preventive maintenance: elevators, escalators, furniture, equipment, flooring, etc.

Cost of Living Impact

- · Increased cost of collections materials, especially eBooks
- · Increased cost of purchased services
 - · Utilities
 - Insurance

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Cost Pressures

Provincial/Federal Funding

- No increase in Province of Ontario Library Operating Grant (severe cuts in 1995-1997; no increase to support high usage or cost of living since)
- Loss of MTCU funding for Employment Resource Centres (\$750,000/annum)
- Elimination of Urban CAP funding (\$13,000/annum) for technology
- Elimination/Reduction of Library & Archives Canada Services to libraries

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Cost Pressures

Wages and Benefits

- Final year of OMERS contribution rate increase
- Collective Agreement

Legislative: AODA Related Costs

- Service delivery expenditures, e.g. specialized collections, staff training
- Facility expenditures, e.g. automated door openers, absorbed into base budget

Cost Pressures

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LPL has a continuous improvement strategy.

Service Delivery

- Contributes its expertise as a partner in City of London initiatives to maximize efficient and effective service delivery: Child & Youth Network, Age Friendly City, Culture Plan, Service London
- Efficiencies achieved through reorganization of inter-branch delivery system.
- Digitization of Ivey Family London Room collections

Process Improvements

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Internal Processes

Create efficiencies, manage resources and expand capabilities:

- · E-Commerce for payment of fines and fees
- Energy management system
- Automated Human Resource Management System (HR, time/attendance, payroll, training)
- Volunteer management system
- Fund Development management system

Process Improvements

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- · Fund Development management system

Revenue Generation

- Revised exhibit and display fees
- Additional tenants in Central Library
- · Shared services provision, e.g. payroll
- · Government grant funding, e.g. lighting retrofit
- Ivey Family London Room fee-based research service
- Fund development for value-added/enhanced services

Process Improvements

Revenue Generation

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Process Improvements

Cost Cutting

- Cuts to Sunday Service in recent years: reduced number of weeks/year and number of hours/week
- Cuts to magazine and newspaper subscriptions to cover rising costs of other collections materials

Cost Avoidance

- · Energy audit
- Joint procurement of goods and services
- Repurposing furniture and equipment

Cost Cutting

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Process Improvements

Cost Cutting

- Cuts to Sunday Service in recent years: reduced number of weeks/year and number of hours/week
- Cuts to magazine and newspaper subscriptions to cover rising costs of other collections materials

Cost Avoidance

- · Energy audit
- Joint procurement of goods and services
- · Repurposing furniture and equipment

Getting to Zero

Proposed Reduction	Savings Generated % of LPL Budget	Property Tax Levy Increase from Rates
Hours of Service (Case 46)	\$210,000	0.045%
Collections (Case 48)	\$100,000	0.02%
Sunday Service (Case 47)	\$40,000	0.009%
Service Review (Case 49)	\$60,000	0.01%
Total	\$410,000 = 2.3%	0.1%

Getting to Zero

Proposed Reduction	Community Impact
Hours of Service (Case 46)	Reduced hours of service would: Limit Londoners' ability to access services, borrow materials, use the computers and wireless network, study or meet in the library or attend programs
	 Reduce Library rental revenue Diminish community partners' opportunities to offer programming in LPL space
	The public wants increased, not decreased, hours of service.

Getting to 0.7%



Service Cuts - London & Middlesex Housing Corp

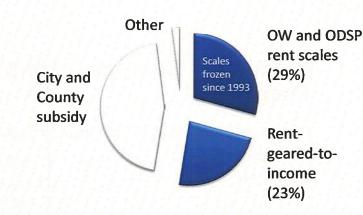
#	Service	Title/Description	\$ Value	Page Reference	
50	Rent-Geared-to- Income Public Housing – London & Middlesex Housing Corporation	Public Housing Service Review	(481)	24; 153- 157	

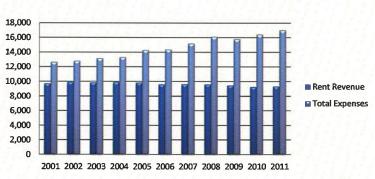
Budget 2013

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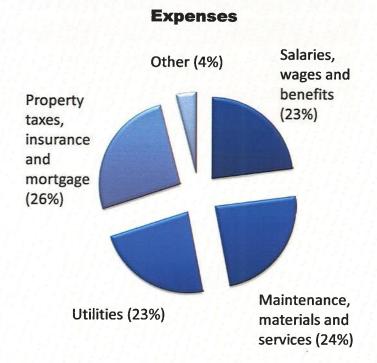
Budget Pressures

- Fixed revenue (flawed business model)
- Legislated services and clientele
- Increasing demand for services and resources
- Municipality is responsible for revenue shortfall
- No reserves





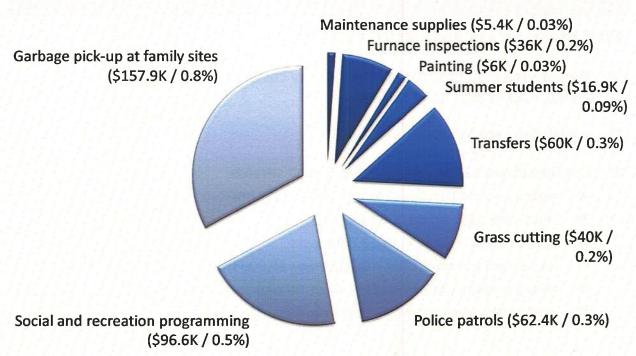
- Expense efficiencies
- Pricewaterhouse-Coopers audit
- Governance and role enhancement
- Property
 management vs.
 mental health and
 addiction care





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Getting to Zero



Getting to 0.7%



Service Cuts – London Transit Commission

#	Service	Title/Description	\$ Value	Page Reference	
51	Transit – Conventional & Specialized (LTC)	Reduction in Service Hours	(1,188)	25; 158- 163	

Budget 2013

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London Transit Commission Cost Pressures



Cost pressure - change 2010 to 2013

- Higher utility, municipal taxes re: facility costs operating 2nd facility up 67% or \$0.9 million
- Legislative requirements AODA
- Demand/expectation specialized transit service
 - **♂** registrant growth up 31% or 1,200 registrants
 - **7** rides up 13% or 30,000 trips
 - service hours up 12% or 12,000 hours
 - non accommodated trips up 256% or 10,000 trips
 - ★ trips per registrant down 14% from 55 trips to 47 trips
 - **♂** contracted service delivery cost − up 23% \$0.7 million

London Transit Commission

Cost Pressures



Cost pressure - change 2010 to 2013

- **7** Fuel costs up 45% or \$2.6 million
- Demand/expectation conventional transit service
 - 7 rides up 10% or 2.1 million trips
 - **7** hours up 4% or 20,000 hours
 - 7 rides per hour up 6% or 2.3 trips per hr.
 - unmet service requests in excess of 200,000 hrs.
 - service quality issues
 - missed passengers (full load) complaints up 93%
 - 7 overcrowding complaints up 119%
 - 7 late schedule complaints up 60%
 - 7 full load counts (per AVL) last 2 yrs. up 44%
- Personnel costs, wages & benefits incl. OMERS premiums



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London Transit Commission

London

Process Improvements

- Improved service capacity & lowering capacity cost/hr.
 - Conventional increase mix of 60' vehicles increased seated capacity
 by 10% at a lower operating cost per hr. of 10%
 - Specialized move to bigger vehicles in 2013 projected minimum increase in trips per hour 23% significant cost avoidance
- Roof top solar panel installation satellite facility lowering facility cost by \$150,000 per year
- → 3P inventory management, in partnership with other transit systems annual \$150,000 parts cost savings (2013)

London Transit Commission

Process Improvements



- Continued development of Smart Bus Technology:
 - Real time service information- linking bus stop locations with IVR & webwatch
 - System monitoring & planning
- Consortium with other transit systems re bus purchases resulting in favourable pricing & delivery – supporting having a fully accessible fleet – 2 yrs. early
- Lead transit industry change to Ontario's "no fault insurance" program for transit – reducing exposure to accident benefit claims & costs – est. \$100,000 per yr.
- Starting in 2013 phased implementation of smart card technology supporting customer convenience, fare administration cost containment & improved ridership information
 Budget

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London Transit Commission Getting to Zero



Target service reductions

Service	Service Hr. Reduction	0.00	xpenditure Reduction	Revenue eduction	0.777	eduction in ax Support
Conventional	25,100	\$	(1,419,800)	\$ 470,900	\$	(948,900)
Specialized	7,720		(272,200)	33,100		(239, 100)
	32,820	\$	(1,692,000)	\$ 504,000	\$	(1,188,000)

Impact

- Reduced rides, 351,400 (conventional) & 17,000 (specialized)
- **₹** Further reduction in service quality:
 - 7 higher non accommodated trip rates specialized
 - → overcrowding, missed passengers (full loads) conventional
- Reduction future Provincial Gas Tax est. @ \$150,000 per yr.
- Reduced access to the community by transit
- Certain areas of the City will be left without conventional transit
- Counter-productive to TMP and BRT strategy
- **7** Elimination of 15 to 17 positions

Getting to 0.7% Service Cuts – Corporate Initiatives



#	Service	Title/Description	\$ Value	Page Reference	
52	Corporate Initiatives	Corporate Service Review: A matter pertaining to labour relations & employee negotiations, personal information about identifiable individuals, including municipal employees, with respect to employment related-matters, advice or recommendations of officers & employees of the Corporation including communications necessary for that purpose, & for the purpose of providing instructions & directions to officers & employees of the Corporation	(1,620)	25; 164	

TOTAL VALUE OF SERVICE CUTS

(3,699)

Budget 2013

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Getting to 0.7% Service Adds



# Service		Title/Description	\$ Value	Page Reference	
53	Councillor's Offices	Council Service London Team: Increase in Administrative Support: - Establishment of a Council Service London Team	106	26; 165	

TOTAL VALUE OF SERVICE ADDS

106

NOTE: Impact of Service Change Business Case # 54 – Additional Administrative Support occurs in 2014, \$295k.

The Road to Zero - Recap



29 Business Cases to get to 2.5%:

ADD BACKS \$(2,354) USER FEES + \$(421) SERVICE CUTS + \$(5,683)

\$(8,458)

26 Business Cases to get to 0.7%:

CAPITAL PROGRAM REDUCTIONS \$(4,702) SERVICE CUTS + \$(3,699) SERVICE ADDS 106

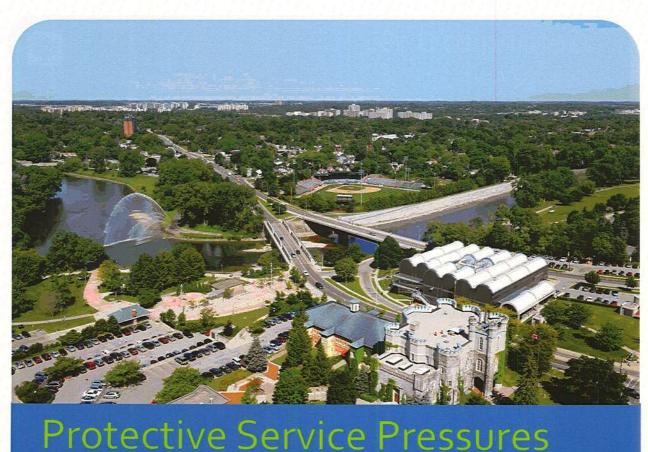
\$(8,295)

Future impact...

\$4.7M capital reduction in 2013 equates to \$47M reduction over 10 years. CHANGE THE CONTRIBUTION = CHANGE THE PLAN

Budget 2013

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Cost Pressures



	2012 Revised Budget \$	2013 Submitted Budget \$	\$ Increase/ (Decrease)	Tax Levy Impact
Culture Services	\$21.9	\$22.3	\$0.4	0.1%
Economic Prosperity	\$8.4	\$8.4	\$(0.04)	0.0%
Environmental Services	\$16.4	\$16.5	\$0.1	0.0%
Parks, Recreation, and Neighbourhood Services	\$28.2	\$28.2	\$0.03	0.0%
Planning & Development Services	\$4.8	\$4.9	\$0.2	0.0%
Protective Services	\$145.6	\$152.9	\$7.3	1.6%
Social & Health Services	\$71.3	\$68.4	\$(2.9)	(0.6%)
Transportation Services	\$53.6	\$54.8	\$1.3	0.3%
Corporate, Operational, and Council Services	\$117.2	\$122.4	\$5.2	1.1%
BUDGET AS SUBMITTED	\$467.4	\$478.9	\$11.5	2.5%

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London Police Service





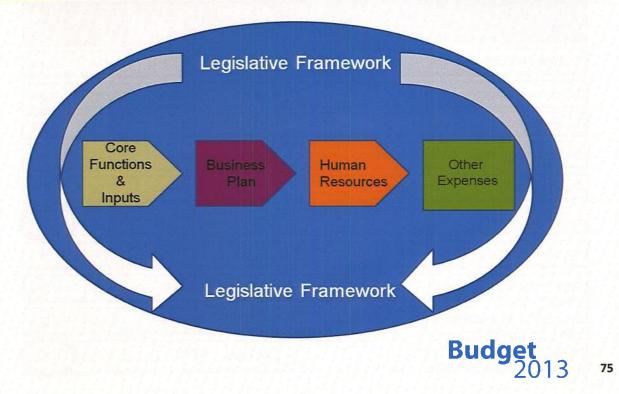
2013 Budget

Information Session January 9, 2013

> Budget 2013

Building the Budget





Business Plan Summary (\$000)



Business Plan Goals	Cost
Provide London with a Safe and Secure Community	\$67,322
Protect and Assist Vulnerable Persons in our Community	919
Continue Efforts to Deliver Cost Efficient and Cost Effective Service	5,505
Provide a Quality Work Environment Attaining the Highest Level of Professionalism and Accountability to our Community	3,677
Strengthen Communications, Community Outreach and Partnerships	2,612
Other Support	11,197
Total	\$91,231

Budget Summary (\$000)



2012 Revised Budget		\$88,042		
2013 Starting P	2013 Starting Point		\$	0
Initial Submissi Reductions Increase	ons (5.6%) (2.0%) (3.6%)	\$4,912 (<u>\$1,723)</u>	\$ 3,	.189
2013 Recomme	ended		\$91	,231

Budget 2013

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Budget Development Adjustments (\$000)



	Submissions	Reductions	Recommended
Personnel	4,238	(608)	3,630
Administrative	53	(54)	(1)
Financial Expenses	364	(355)	9
Purchased Services	254	(74)	180
Supplies	60	(165)	(105)
Equipment	(1)	(89)	(90)
Sub-Total	4,968	(1,345)	3,623
Revenue	(56)	(378)	(434)
Total	4,912	(1,723)	3,189
Percentage	5.6%	(2.0%)	3.6%

Cost Pressures



7	Investment in Human Resources	\$291,919
71	WSIB Increase	200,000
7	Paid Time Increase	53,890
7	Group Benefit Premiums	61,726
7	Line Items/Special Projects	2,500,000

Budget 2013

Process Improvements



- Deployment Practices
 - > Beat patrol plan
 - > Match resources/schedules
- Alternative Reporting
 - Police reporting centre
 - > Telephone resource centre
 - On-line reporting

Process Improvements



- Mental Health Strategies
- Tiered Response
- False Alarm Reduction Policy
- Pre-charge Diversion
- Fleet Management
- Co-operative Purchasing Group
- 3rd Party Funding

Budget 2013

Getting to Zero: Reduction Impacts



Percentage Increase	Incremental Reduction	Cumulative Reduction
3.6%	0	0
3.0%	17	17
2.0%	13	30
1.0%	12	42
0.0%	11	53

Getting to Zero: Reduction Impacts



- 7 Crimestoppers
- Family Consultants
- Crime Prevention/School Safety
- **尽** Secondary School Resource Officers
- Community Foot Patrol
- Community Oriented Response Unit

Budget 2013



2013 Budget

For further information visit: www.police.london.ca

OR

Email us at: budget2013@police.london.ca

Additional Revenue

Assessment Growth



Assessment Growth	\$millions	%
REVISED Assessment Growth (January 9, 2013)	\$6.8	1.43%
Required for growth in services	\$(1.8)	(0.4%)
Excess Assessment Growth Funding	\$5.0	1.0%

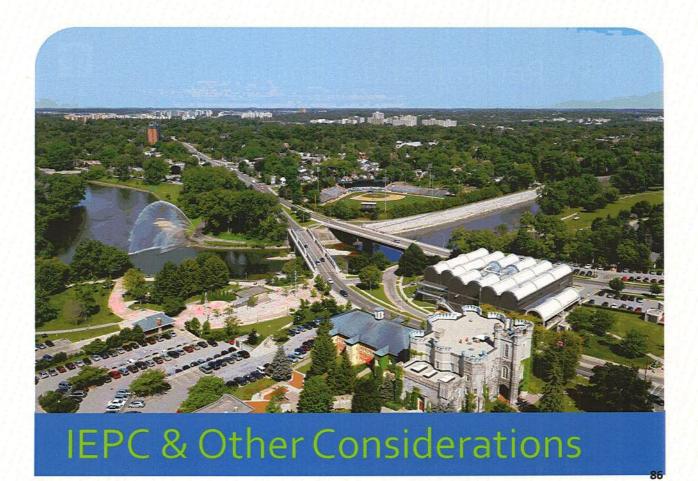
Assessment Growth Policy – Excess assessment growth will be applied:

- 50% to debt reduction
- 50% to economic development or tax levy reduction

Tax Levy Reduction	Assessment Growth allocated to Economic Development / Tax Levy Reduction	\$2.5	(0.5%)
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Budget 2013

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IEPC & Other Considerations



- IEPC recommendations and how they could be funded
- Other budget considerations and how the could be funded:
 - a) Normal School
 - b) Overnight Parking (lost revenue)
 - c) New Grant Requests
 - d) Resources for economic development
- 3. Future budget considerations

Budget 2013

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IEPC Recommendations (\$ millions)



Proposal	Description	Ops Cost 2013
Kilmer	Development of lands at 111 Horton St. No capital funds required <u>but</u> potential cost to relocate London Hydro.	\$0.0
Grand Theatre *	Development of performing arts space. No capital funds required but cost to donate parking lot at 185 Queens Ave (estimated value \$2.2 million due to lost parking revenue).*	\$0.2*
Music London *	Development of performing arts space. Total capital request \$10 m*	\$1.0*
Industrial Lands Development Strategy	Develop strategically located serviced lands for LEDC to market. Total capital request \$40 m	\$4.0
Medical Research Fund	Funding for medical research to leverage support from private and government sources. Total request \$10 m	\$1.0
Employment Program Strategy	Joint proposal from Employment Sector Council London Middlesex (ESCLM) and London Middlesex Immigrant Employment Council (LMIEC). Total request \$0.2 m	\$0.1
	Total including Grand Theatre Required	\$5.3
	Total including Music London Required	\$6.1

^{*} Only one performing arts space will be going forward. Community consultation will be included as part of the decision making process.



IEPC Recommendations

Funding Options



- Increase Taxes necessary for immediate cash or to cover debt service payments
- Cut Services this would require service cuts beyond those already included in "The Path to Zero"
- Debt Financing this will increase taxes in future years and/or impact other services
- Asset Sale/Disposal this is a longer term solution and may have some initial cost associated with it

Budget 2013

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IEPC Recommendations

Funding Recommendations



London Hydro

- \$70 million note payable @ 6% = \$4.2M operating contribution
- Report of the Ontario Distribution Sector Review Panel, 2012 released and recommends the following:

Many municipalities hold promissory notes from their LDCs that were taken out at the time of the utilities' transformation into corporations under the OBCA. These notes have frequently continued to bear the higher interest rates that were common at the time. Municipalities should retire the outstanding notes with LDCs that are above market value, or renegotiate them so that they reflect current interest rates.

Budget 2013

IEPC Recommendations



Funding Recommendations

- 1. Require London Hydro to renegotiate loan on open market and return \$70 million principle to City of London. In addition, the following actions should be approved:
 - a. INCREASE tax levy from rates by 0.9% or \$4.2 million to replace the lost interest from London Hydro.
 - b. Invest full \$70 million with the banks investment group and direct interest earned to economic development reserve fund to help fund the above plan.
 - c. Request London Hydro increase the annual dividend to reflect the reduction in interest cost and direct this increase in dividend to the economic development reserve fund.
- 2. Review the potential sale or disposal of "assets that are owned by the municipality and provide non-core services, as deemed by Council." (Report on Capital Assets & Revenue Alternatives, Nov 8, 2011)
- Use \$2.5 million from assessment growth to fund IEPC on an ongoing basis
 Budget
 2013

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Other Considerations (\$ millions)



Proposal	Description	Ops Cost 2013
Normal School	Purchase and renovate Normal School for use by YMCAWO. Total capital cost required \$13.2 m in 2013 (Ops Cost = debt service payment)	\$1.6
Overnight Parking	Overnight parking rates included in budget overturned by Council in December 2012 (\$85,000 impact in 2013; \$260,000 impact ongoing)	\$0.3
Grant Requests	New requests for grants through budget process (see following slide)	\$0.5
Economic Development Resources	Additional staff/consulting to handle economic development analysis and implementation.	\$0.4
	Total	\$2.8

Other Considerations Unfunded Grant Requests (\$ millions)



Service	Title/Description	\$ Value	Page Reference
Unfunded Grant Requests	Additional funding requests, both operating and capital, need to be considered by Council as part of the overall tax rate increase since there is no funding source identified within existing service budget targets. Organizations requesting funds include: - African Community Council - Council for London Seniors - Employment Sector Council - Learning Disabilities Association of Ontario - London Block Parent	\$0.55	Section B-1; 955 - 958
	 London Celebrates Canada My Sister's Place (WOTCH Community Mental Health Services) South London Neighbourhood Resource Centre Street Connection West Park Church 		

Other Considerations

Funding Recommendations



- Normal School increase the tax levy by \$1.6 million to cover debt servicing costs
- 2. Overnight Parking increase the tax levy by \$0.3 million to offset lost revenue.
- 3. Grants do not adjust budget
- 4. Resources for economic development increase levy by \$0.4 to provide for necessary consulting and/or staff resource.

Future Year Considerations (\$ millions)



Proposal	Description	Cost 2014	Cost 2015	Total Cost (10 years)
Bus Rapid Transit	Implementation of bus rapid transit – requires matching provincial and federal funding	\$0	\$1.1	\$89.3
Dundas – Flexible Street	Capital plan to convert to flexible street – currently underfunded. Reported to Civic Works in May 2012. Council requesting action in two to three years	\$5.0	\$5.0	\$10.0
Ontario Works Decentralization	Move Ontario Works operations from downtown to the community	Unknown		
South Street Campus Lands	Potential infrastructure costs that will require "bridge financing" until the lands are sold	Unknown		
School Site Acquisitions?	Potential purchase of surplus schools	Unknown		
Komer Tech Group	Work with group to establish high-tech incubator		Unknown	

Budget 2013

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IEPC Overview



	\$ Increase/ (Decrease)	Tax Levy Impact
Cost of IEPC Initiatives (Industrial Land, Medical Research Fund, Employment Program Strategy, Performing Arts Space)		1.3%

Source of Funding:	in the	
Assessment Growth	2.5	(0.5%)
Interest Revenue from re-investment of \$70 million	2.5	(0.5%)
Re-negotiate dividend from London Hydro	1.1	(0.3%)
Total Source of Funding	6.1	(1.3%)

2013 Tax Levy Overview



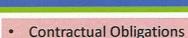
	2012 Revised Budget \$	2013 Submitted Budget \$	\$ Increase/ (Decrease)	Tax Levy Impact
Maintain Existing Service Levels Dec 4, 2012	467.4	\$487.4	\$20.0	4.3%
Service Change Options for Council Consideration toward 2.5%		(8.5)	(1.8%)	
Tax Levy Increase Submitted by Administration Dec 4, 2012			11.5	2.5%
Further Service Change Options for Council Consideration toward ZERO				(1.8%)
Possible Tax Levy Increase assuming <u>all</u> business cases accepted				0.7%
Investment and Economic Prosperity Committee:				
London Hydro \$70 million note called				0.9%
Other Considerations:				
Normal School				0.3%
Overnight Parking			0.3	0.1%
Economic Development Resources (staffing/ consulting resources)			0.4	0.1%
POSSIBLE TAX LEVY INCREASE			\$9.7	2.1%

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2013 Budget



\$



- Protective Services
- Inflation 1.2% (3.1%...2011)
- Increased Demand, Expectations
- Expanding City
- Capital Financing
- IEPC Proposals
- Other Considerations

 Cost containment, service improvements

- Deferrals & improved estimates (London Police, LEDC, LMHC)
- Assessment Growth (1.43%)
- 29 Business Cases to get to 2.5%
- 26 Business Cases to get to 0.7%

\$

Acceptable Tax increase from rates

Budget Workshops



STATION / ACTIVITY

Budget Basics: Introduction

Priority Pole

Ask the City Treasurer

Comment Corner

Your Voice

Budget Basics: Learn & Share, Concept Based

Visualizing the Budget

Speakers Corner

Twitter Wall - #BudgetLdn13

WHEN: Saturday, January 12, 2013 9:00-11:00 am • 1:00-3:00 pm

WHERE: Top of the Hall, City Hall
Cafeteria



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Feedback



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- Call Financial Planning at 519-661-4638