2019 - My Acceptable Budget Targets

- A 2.5 % Max Budget Increase Target for municipal services Down slightly from the 2.7 % staff reco.
- This is at the top of the BOC range for targeted inflation going forward and well above the 1.7 2.0 % real inflation rate.
- I'm just fine @ Council & City targeting program service cuts and/ or chocking off slightly the pace of growth on the capital side to achieve
- 2.7 % Max Budget increase in the sewer & H2O as this continues to grow annually at high rates and points to even further increases in future rates.
- There is very limited to no disposable income available in our community and my household to allocate to tax increases.

Tax Increase Consistency / Transparency Request

- Consider this a "shout out "request for the city of LDN Finance team to change or add the average tax increase over 2018 based on the average all in assessed value of a 2018 home (website – Press Releases etc)
- Example \$235,000 assessed value 2018– drives a \$75 annual tax increase in 2019 @ 2.7 % increase. (Per Finance Team)
- Website Budget at a Glance 2015 Assessment Value 2015 -\$215,000 without educational assessment levy = \$74 / increase in 2019 @ 2.7 % increase
- Taxpayers only relate to references to "all in "assessed value from last year (2018) from their tax bills. Apples to apples please!

Future # 1 - Limit & Manage Taxpayer Funded Liabilities

- A clear request to limit taxpayer future liabilities of current and future programs so there are manageable & transparent limits.
- Example the Current DC Incentive Grant program has unlimited future liabilities (total allocation to debt and taxpayer) until 2023 the next scheduled program review by Council @ a public MTG.
- City Finance team provides no forecast forward on liabilities, just monitors building permits.
- What if we have 10 12 new high-rises and 3 -4 more factories built out under the incentive zones and I'm stuck with a further \$ 50 \$60 million increase in current liabilities to pay out over the new 10 year cash flow schedule ?? It's on me!

Future #2 - We can't get there from here! New Assessment Growth & Allocation

- In any business, the most important \$\$ is new revenue stream and there is nothing more important than allocating a significant portion of this stream to align with strategic planning.
- New Assessment Growth is pegged at 1.4 % / \$8.2 million per year in the City of Ldn (2018) and for the past few tax years has been over 90 % allocated to OPS budgets across the board AFTER the 2.8 % budgeted increases to account for reasonable growth.
- As we grow inward and upward on the same geographic footprint with minor population growth, most City of Ldn services should be up to the challenge of absorbing "service & growth "improvements within this footprint @ the regular tax increase round. (=Service Review Initiatives Program)
- Request Forward That this Council start to align the allocation of this revenue to match it's strategic initiatives (Housing Etc)

Future #3 - Reserve Funds - Finance Engineering Request

- All Reserve Funds = \$384- \$435 Million Balance
- 4 Key Categories (Examples – Renew & Replace ETC)
- 80 100 separate funds
- Annual Draws \$ 43 to \$149 Million 4 year span
- CAP Utilization over 2016
 2019 = 10 % to 40 % / yr
- Very little KIS performance data for taxpayer

REQUESTS – KISimple

- Grass Roots requirements review ASAP as per A.L Barbon CFO MTG sharing.
- Financial engineering and financial tool box review to improve \$\$ utilization without adding significant risk.
- Examples ETF vs Single Stocks / Life Insurance Funds
- FREE UP THIS UNDER UTILIZED CAPITAL FOR THINGS WE NEED TO DO. Lessen taxpayer contributions.