

**APPENDIX "A"**  
**CITY OF LONDON TENDER 12-76 SUPPLY AND DELIVERY OF HIGHWAY SALT - SUMMARY OF BIDS RECEIVED**

		The Canadian Salt Company Ltd. 1195 Courtneypark Drive East Mississauga, ON L5T 1R1		Sifto Canada Corporation 6700 Century Ave., Suite 202 Mississauga, On L5N 6A4		Cargill Deicing Technology 419 King Street West, Suite 520 Oshawa, ON L1J 2K5	
Agency	Estimated Seasonal Usage - Metric Tonnes	Unit Price	Extended Price	Unit Price	Extended Price	Unit Price	Extended Price
City of London	45,000	\$62.87	\$2,829,150.00	\$64.50	\$2,902,500.00	\$64.74	\$2,913,300.00
City of St. Thomas	4,200	\$62.87	\$264,054.00	\$64.50	\$270,900.00	\$64.74	\$271,908.00
Municipality of Central Elgin	2,500	\$62.87	\$157,175.00	\$64.50	\$161,250.00	\$64.74	\$161,850.00
Municipality of Bayham	2,000	\$62.87	\$125,740.00	\$64.50	\$129,000.00	\$64.74	\$129,480.00
Township of Malahide	3,200	\$62.87	\$201,184.00	\$64.50	\$206,400.00	\$64.74	\$207,168.00
Western University	1,200	\$62.87	\$75,444.00	\$64.50	\$77,400.00	\$64.74	\$77,688.00
Township of Southwold	2,400	\$62.87	\$150,888.00	\$64.50	\$154,800.00	\$64.74	\$155,376.00
Town of Aylmer	500	\$62.87	\$31,435.00	\$64.50	\$32,250.00	\$64.74	\$32,370.00
County of Middlesex	19,000	\$62.87	\$1,194,530.00	\$64.50	\$1,225,500.00	\$64.74	\$1,230,060.00
Municipality of Thames Centre	1,100	\$62.87	\$69,157.00	\$64.50	\$70,950.00	\$64.74	\$71,214.00
London Transit Commission	220	\$62.87	\$13,831.40	\$64.50	\$14,190.00	\$64.74	\$14,242.80
<b>EMOP TOTAL</b>	<b>81,320</b>		<b>\$5,112,588.40</b>		<b>\$5,245,140.00</b>		<b>\$5,264,656.80</b>
<b>Payment Terms</b>		Net 30 Days		Net 30 Days		Net 30 Days	