



City of London  
Purchasing and Supply  
267 Dundas Street, 4<sup>th</sup> Floor  
London, Ontario  
N6A 4L9

May 9, 2012

Attn: Mr. Chris Ginty, CPPB  
Procurement Officer  
Purchasing and Supply

RE: Tender # 12-58 for the supply of Single Stream, Rear Loading Refuse Packers

Dear Chris,

Further to our recent meeting and your subsequent request for additional information regarding Fanotech Enviro Inc. ("Enviro"), we provide the following letter of commitment.


I am the President of the various Fanotech manufacturing companies and the owner of Enviro., the company submitting the tender to the City of London. In this capacity, I have full and current operational knowledge of the business of Enviro including financing and production. Therefore, I can assure the City of London without hesitation that Enviro has the financial and human resources to manufacture, install and deliver the product tendered, in the timelines requested and to the specifications required. As you may be aware, operational control of Enviro was assumed by a potential purchaser in late 2010. In August 2011, the purchase transaction was aborted and I regained control of operational management of Enviro. Since August 2011, Enviro. has received and delivered mobile equipment orders on time and to the satisfaction of our customers. References have been provided to the City of London under separate cover. Fanotech has offered the City of London representatives full access to its facilities at their convenience.

I guarantee and state, that neither Enviro nor any of its affiliated companies, are presently involved in any bankruptcy or receivership procedure. Attempts were made by certain malevolent third parties to bankrupt the companies, but such attempts failed thanks in part to the strong support of our customers and suppliers. The Fanotech group is now back to operating its business as usual. Enviro will make available further information that may be reasonably required for verification purposes, if requested by the City, but not for public disclosure.

Though no longer legally necessary, but as extra comfort to you, I further guarantee that any equipment delivered by others to our factories for body installation on behalf of the City of London, will remain the property of the original owners while under our care and control. Neither Enviro, nor any third party claiming an interest through Enviro will have any claim or the ability to exercise any ownership, due to unforeseen circumstances.

Thank you for your time and apologize for any inconvenience.

Sincerely,



Gabriel R. Tomassoni  
President  
Fanotech Enviro Inc.

cc. Jeff Goldenthal, WLLP