

TO:	CHAIR AND MEMBERS FINANCE & ADMINISTRATIVE SERVICES COMMITTEE MEETING ON MONDAY, JUNE 18, 2012
FROM:	JOHN BRAAM, P.ENG ACTING EXECUTIVE DIRECTOR, PLANNING, ENVIRONMENTAL & ENGINEERING SERVICES & CITY ENGINEER
SUBJECT:	TENDER 12-58 MANUFACTURE AND INSTALLATION OF REAR LOADING PACKER BODIES

RECOMMENDATION

That, on the recommendation of the Acting Executive Director, Planning, Environmental & Engineering Services & City Engineer,

- a) The tender for the Manufacture and Installation of five (5) Rear Loading Packer Bodies submitted by Fanotech Enviro, 50 Keith Road, Box 690, Bracebridge, Ontario P1L 1T9 at their tendered price of \$371,780.00 (excluding HST), **BE ACCEPTED**; and
- b) The funding for this purchase **BE APPROVED** as set out in the Sources of Financing Report attached hereto as Appendix "A".
- c) That the Civic Administration **BE AUTHORIZED** to undertake all administrative acts which are necessary in connection with this award; and
- d) Approvals hereby given **BE CONDITIONAL** upon the Corporation entering into a formal contract or issuing a purchase order relating to the subject matter of this approval.

BACKGROUND

Purchasing Process

Six (6) qualified suppliers were invited and the tender was advertised and posted on our website. Six (6) bids were received in total and were then reviewed by the Manager of Operations to ensure compliance with our specifications. Fanotech Enviro submitted the lowest bid that meets our terms, conditions and specifications in all areas. A scrutiny of references was conducted obtaining favourable comments in addition Fanotech Enviro provided a letter of Guarantee as attached as Appendix "C", to ensure these packer bodies will be delivered and installed on our cab's and chassis in a timely manner as set out in the tender document requirements. We currently have twenty-seven (27) Fanotech Enviro packer bodies in our fleet that we have sourced through our competitive tendering process over the past seven (7) years. These units have proven to be cost effective, reliable and user-friendly to both our operations staff and fleet maintenance staff.

Discussion

On an annual basis, Fleet Services replaces vehicles as outlined in the Fleet Division vehicle replacement policy in accordance with the Procurement of Goods and Services Policy. These new units will be replacing existing units that are used by the Solid Waste Operations Division.

Financial Review of Company

We have reviewed multiple financial documents and the most recent monthly financial statements from Fanotech, as well as following up with their references and confirmed delivery schedules. We are confident in their ability to deliver.

Financial Impact

Funding has been allocated in Capital Account ME 2011; a summary of bids is attached as Appendix "B".

Acknowledgements

This report was prepared by Frank Vanhie, Manager of Operations and Chris Ginty C.P.P.B, Procurement Officer, Purchasing and Supply.

SUBMITTED BY:	REVIEWED & CONCURRED BY:
JAY STANFORD, M.A., M.P. A. DIRECTOR, ENVIRONMENTAL PROGRAMS & SOLID WASTE	MIKE TURNER DEPUTY CITY TREASURER
RECOMMENDED BY:	
JOHN BRAAM, P.ENG. ACTING EXECUTIVE DIRECTOR, PLANNING, ENVIRONMENTAL & ENGINEERING SERVICES & CITY ENGINEER	

Cc: John Freeman