



# Middlesex-London Health Unit Location Project

Site Selection Process Overview

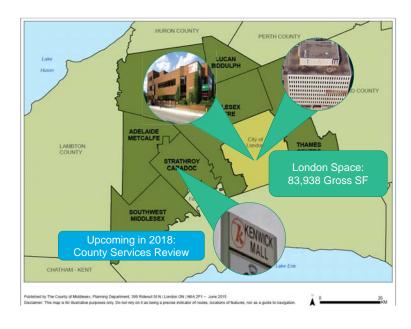




### **Overview**

- Rationale for Investigating Locations
- Timeline and Overview of Site Selection Process
- Municipal Consent to Enter into a Lease





# DEVELOPMENT First the 'Ribbon,' now a 'twisty' highrise at the forks By Hank Daniszewski, The London Free Press Tuesday, November 3, 2015 10:08:10 EST PM





# Alignment with MLHU Service Delivery Strategies

- MLHU has been piloting and adopting Workplace 2.0 practices
- Future location to focus on "right sizing" the space used by MLHU through Activity-Based Workspaces
- Ensuring that outreach and community based services remain decentralized where they are most effective, in the community

health

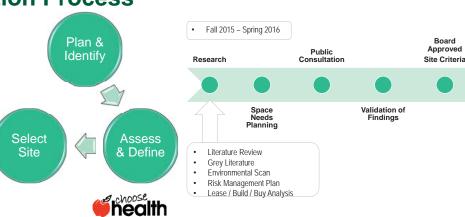




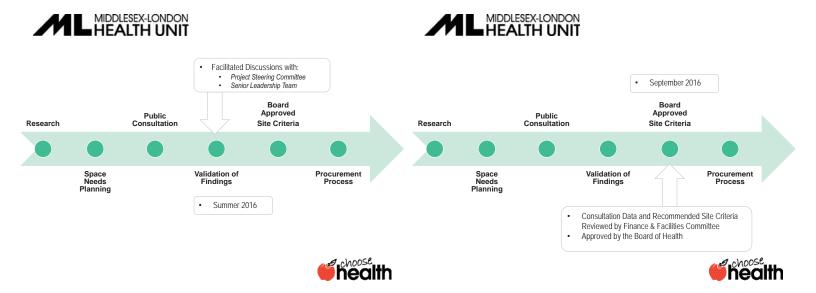
## **Our Site Selection Process**

#### **Objectives**

- Maximize Value
- Mitigate Risks
- Enhance Transparency & Accountability
- Determine Selection Criteria in an evidenceinformed way
- Select the best longterm site for MLHU



#### MIDDLESEX-LONDON HEALTH UNIT MIDDLESEX-LONDON HEALTH UNIT Identified MLHU space needs Alignment with MOHLTC space guidelines Summer 2016 Board Approved Site Criteria Board Approved Site Criteria Public Consultation Public Consultation Research Validation of Findings Procurement Process Space Needs Planning Validation of Findings Procurement Process • Fall 2015 – Spring 2016 Telephone Survey (n= 400) Online Survey (n= 3291) Client Survey (n=225) Focus Groups health health





Board Approved Site Criteria

MIDDLESEX-LONDON
HEALTH UNIT Public Consultation Research

Board Approved Site Criteria

Research



**Procurement Process** 

Validation of Findings

Procurement Process

# Using Board approved site selection a stage procurement process was initiated:

#### I. Expression of Interest (Sept - Oct 2016)

- High-level requirements were outlined
- Developers, real estate brokers, property owners were invited submit available sites for MLHU occupancy
  19 Expressions of Interest were submitted

#### II. Request for Proposal (Dec 2016 – Feb 2017)

- 9 Proponents with viable locations will be shortlisted Invited to submit detailed proposals for MLHU consideration

Validation of Findings

Procurement Process

#### Request for Proposal (received Feb 2017)

- Proponents were required to submit the following:

   Site Selection Response

   Outlining how the site met all MLHU site selection criteria

- Space Standards Response

  Outlining the space inventory, standards and design criteria
- Technical Response
  - Outlining building systems, capital replacement, accessibility plans, etc.
- Pricing ResponseOutlining the lease or purchase costs

#### MLHU Evaluation Criteria Site Technical Space Compatible with Zoning / Ability to accommodate Site servicing report Architectural, structural, mechanical and electrical drawings Building Condition Official Plan all spaces listed in space Close to Bus / Main Roads inventory Meets space standards outlined in AODA, OHS Client Parking In Downtown Core Assessment Accessibility Plan Parking Plan Site Security Plan Safety Free Standing Building and OBC Ability to meet fit-up standards of MLHU Environmentally Responsible Building Ability of the space to accommodate MLHU Fire Safety Plan Energy Efficiency Plan Back-up Power Plan Staff Parking Walk / Bike Accessibility Neighborhood compatibility design, layout and efficiency standards Proximity to other services Proximity to other Electrical / Voice / Data Plan Floor Load Plan Acoustical Plan Remediation Plan amenities Capital Replacement Plan Signage Options

Pricing

The "Lease / Purchase Score" was established as follows:

the Site with the lowest Cost will be awarded 1000 points;

the Score for each of the other Sites will be calculated as follows:

(Lowest Cost / other Site's Cost) x 1000 = Score

# MIDDLESEX-LONDON HEALTH UNIT Board Approved Site Criteria Public Consultation Proposal Evaluation (Mar - May 2017) Board of Health reviewed seven (7) proposals and evaluated each site by: Site Selection Response Assisted by City of London Planning Department Space Standards Response - Assisted by MTE Engineering and GB Architects

Pricing ResponseAssisted by KPMG, LiveWorkLearnPlay



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## **Our Result**

- Site Selected met or exceeded all four scoring factors
- Aligns with the London Plan and Downtown Plan
- Substantial opportunity to enhance client and community experience in our space
- Brings MLHU staff together
- Long-term (30 year) financial certainty



# **Next Steps**

• By February 15<sup>th</sup>

MIDDLESEX-LONDON HEALTH UNIT

- Municipal Consent
- Financing
- Draft Lease Agreement
- Board of Health Approval of Lease Agreement

