

Committee: **Committee of Adjustments**

Organization/Sector represented: **Real Estate**

Name: **Daniela Schmidt**

Address:

50 Larkspur Crescent

London ON N6H 3R2

Occupation: **Realtor**

Work experience: **Full-time Realtor in London and area for 17 years. Previously, employed in the construction industry for 9 years and later as a Law Clerk with duties in real estate and litigation. Common themes: customer service, communication, prioritizing work, establishing timelines and consulting with customers, colleagues and outside contractors.**

Education: - **BA Geography UWO with courses that included urban planning - Ontario Real Estate Association Salesperson Registration Education Program and Continuing Education courses - Landmark Education Leadership training - Westervelt College: Legal Secretarial program**

Skills: **I am positive, a good listener and flexible. I strive to understand issues and points of view before making a judgement. I am experienced in communicating and negotiating. I give people the space to express themselves and I am willing to suggest options or other choices. The construction industry exposed me to blue prints, certain building codes and construction methods. As a Realtor, I am familiar with our city.**

Interest reason: **I am seeking to challenge myself personally and professionally; I would be proud to be involved with and serving my community in this capacity.**

Contributions: **Varied work experience allows me a wide perspective when considering applications. I am accustomed to reviewing, analyzing, negotiating, compromising and making difficult decisions. I have "people skills".**

Past contributions: **I have been involved with committee work at the London & St. Thomas Association of Realtors. I also participate in committees for business and charitable efforts at Keller Williams Lifestyles Realty. I am a Volunteer Guide at London Health Science Centre and help with New Patient Intake at London Regional Cancer Centre.**

Interpersonal: **My Landmark Education training contributed to my skills of working and collaborating within groups. I am respectful of providing others the space to express themselves. I ask for more information. I recognize that people have unique skills, abilities and knowledge. Allowing people the dignity of space contributes to an atmosphere that all possibilities are being heard and considered. Acknowledging, appreciating and utilizing everyone's' experience and knowledge is leverage to group achievement. I am accustomed to seeking and considering the expertise of others in the course of consulting and advising my real estate clients.**

Interview interest: **Yes**