

# WELCOME TO GATEWAY CASINOS & ENTERTAINMENT



## CELEBRATING 25 YEARS IN THE BUSINESS OF ENTERTAINMENT



### Gateway by the Numbers



61,50 employees  
across Canada



26 properties



282 table games



68 restaurants



272 hotel rooms



9,593 slots

### Gateway Casinos

*Redevelopment & Growth Strategy*

- Fundamental shift in business model
- From “Slots in a box” to entertainment destinations
- Brand development – both property and food and beverage
- Investing capital, driving economic development and job creation
- Strategic acquisitions
- Delivering quality customer experiences
- Since 2013, Gateway has invested \$325 M and created an additional 1,500 jobs through this strategy

## Recent Redevelopment Projects



Grand Villa Edmonton - Summer 2016



Cascades Casino Penticton - Spring 2017



Starlight Casino Edmonton - Winter 2017

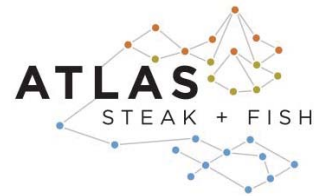


Starlight Casino Point Edward - 2018

## Casino Property Brands



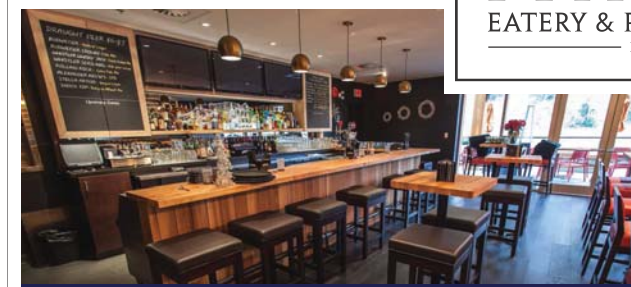
## Some of Our Exciting Restaurant Brands



Langley



New Westminster



Squamish



Vernon

Kamloops



Edmonton



## STAKEHOLDERS



## Community Issues and Stakeholders

- Municipalities
- First Nations
- Horse racing
- Responsible gambling



- Strive to be a good neighbour in the communities where we operate
- Our team members are important ambassadors for our Gateway Gives program
- Supporting local charities and community initiatives
- Give our time, resources and properties to help pitch in



## Celebrating 25 Days of Giving

The 25 Days of Giving campaign will contribute **\$5,000** to a worthy local charity selected by employees, in each of our communities. Through GatewayGIVES deserving, employee-selected, charities across Canada will receive

**\$125,000 in Charitable Support**



*Congratulations*

**RONALD  
McDONALD  
HOUSE**

Southwestern Ontario



[Home](#) [About Gateway Ontario](#) [Gateway Properties](#) [GatewayGIVES](#) [Responsible Gambling](#) [Our Approach](#)

## An Exciting New Chapter

With over 20 years of Canadian gaming experience, Gateway Casinos & Entertainment understands what it takes to be a successful, trusted operator in Canadian communities. Gateway Ontario marks an exciting new chapter in the continued growth of one of Canada's premier gaming and entertainment operators.

[Read More](#)

## GATEWAY ONTARIO

LONDON HEAD OFFICE –PALL MALL

'HUB AND SPOKE' SOUTHWEST

## GATEWAY AND MODERNIZATION

RFP PROCESS

SELECTED PROPONENT DECEMBER 2016

TWO BUNDLES – 11 FACILITIES THROUGHOUT ONTARIO

ASSUMED OPERATIONS MAY 9, 2016

BEGAN MEETINGS WITH WFA AND CITY IN FEBRUARY 2017

# GATEWAY AND MODERNIZATION

LONDON DEVELOPMENT:

\$142 MILLION TOTAL CAPITAL

NEW GAMING FLOOR

FOUR RESTAURANTS

125 ROOM HOTEL

APPROXIMATELY 700 INCREMENTAL JOBS



## Proposed Development Option - RFP



## Proposed Development Option -RFP



### GATEWAY CASINOS WESTERN FAIR OPTION DECEMBER 11, 2017



Suite 412, 160 Pears Avenue  
Toronto, ON, M5R 3P8  
t. (416) 539-0763 | w. cumulusarch.com



Suite 200, 99 Blue Jays Way  
Toronto, ON, M5V 3G9  
t. (416) 341-2348 | w. makaywong.com



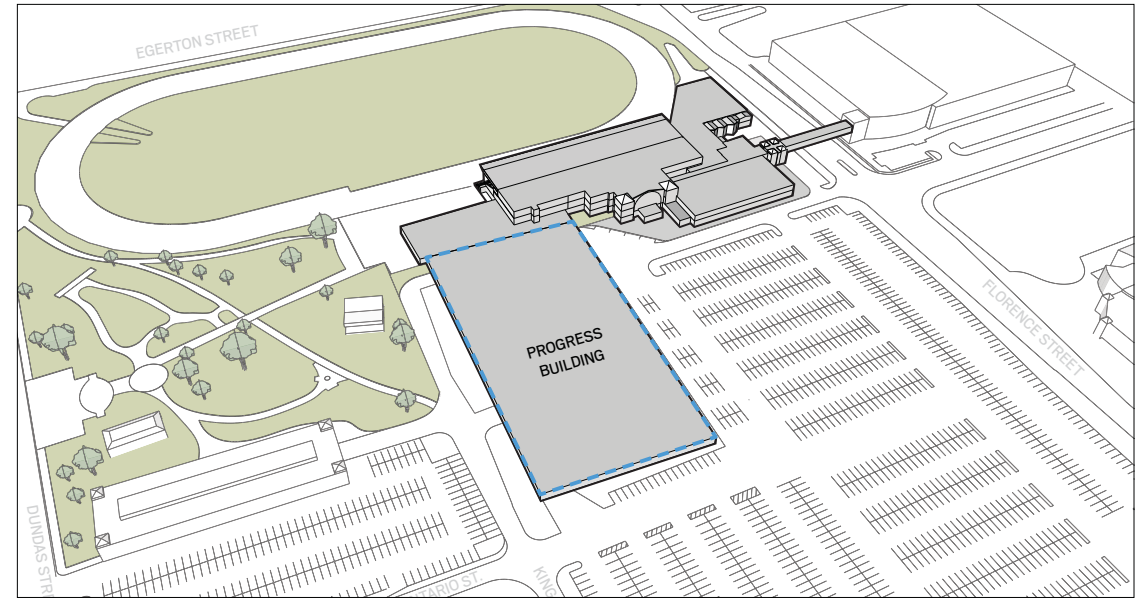
Suite 303, 256 Pall Mall Street  
London, ON, N6A 5P5  
w. gatewaycasinos.com



EXISTING WESTERN FAIR CONDITION

**GATEWAY CASINO WESTERN FAIR OPTION**

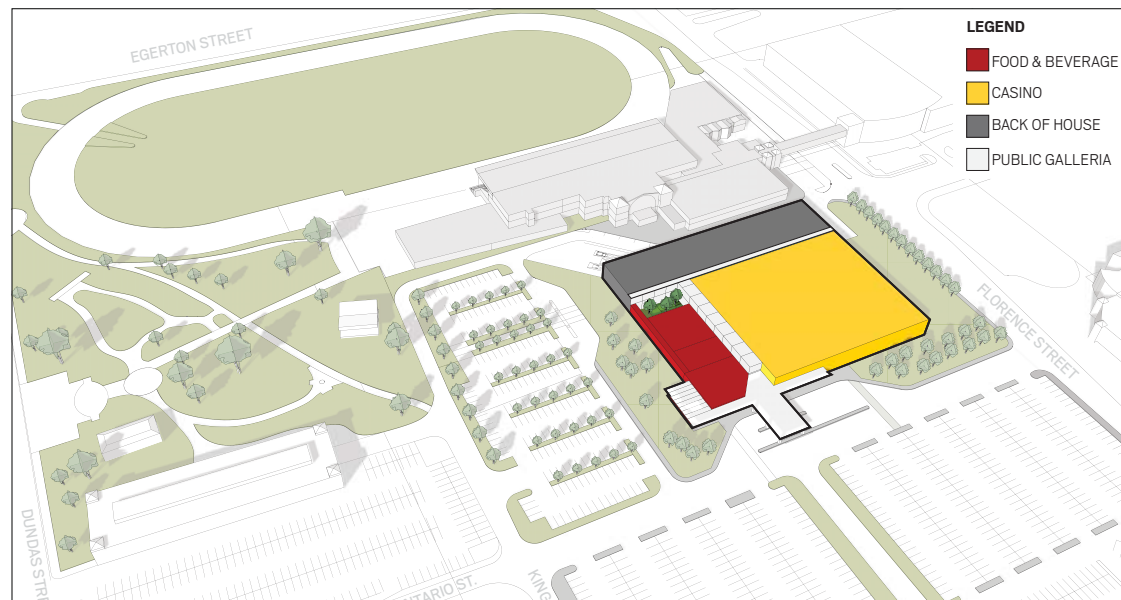
London Council Meeting  
December 11th, 2017



EXISTING WESTERN FAIR CONDITION

**GATEWAY CASINO WESTERN FAIR OPTION**

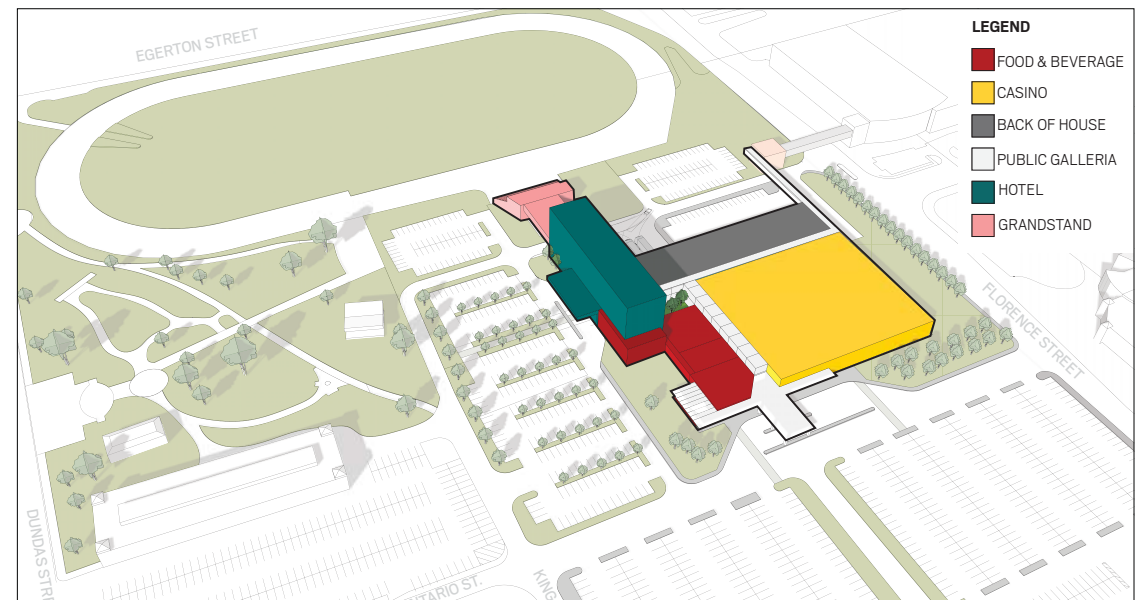
London Council Meeting  
December 11th, 2017



PHASE 1 PROGRAM

**GATEWAY CASINO WESTERN FAIR OPTION**

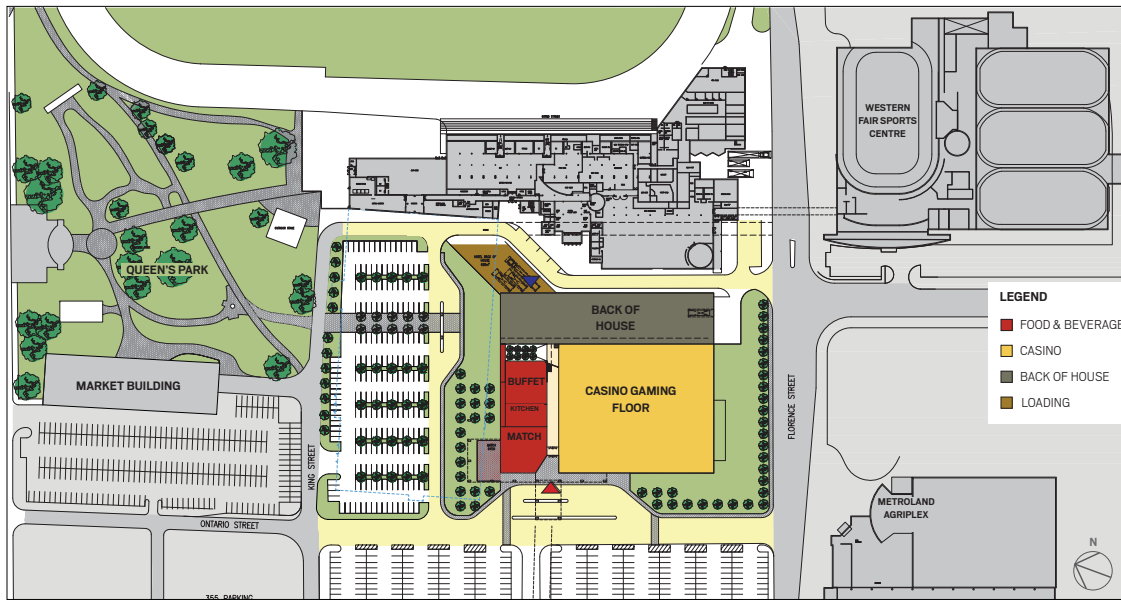
London Council Meeting  
December 11th, 2017



PHASE 2 PROGRAM

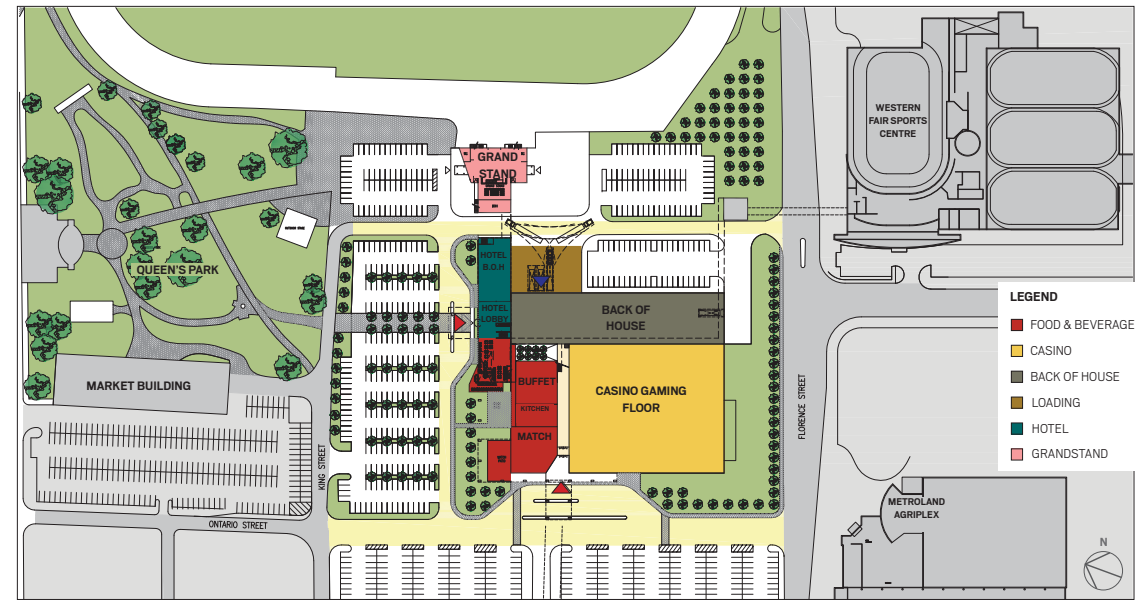
**GATEWAY CASINO WESTERN FAIR OPTION**

London Council Meeting  
December 11th, 2017



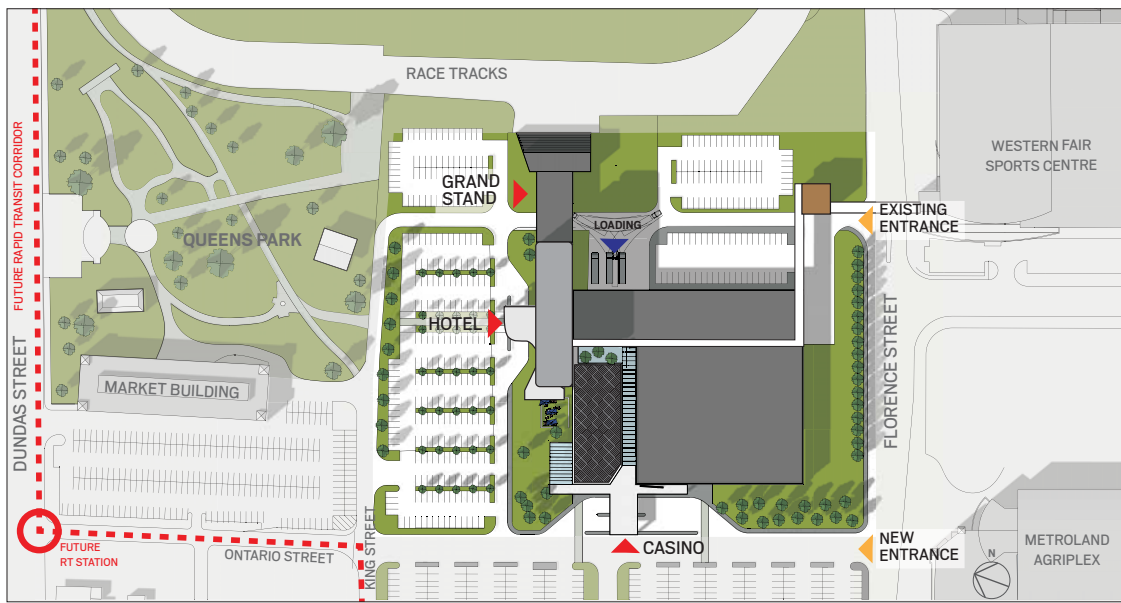
**GATEWAY CASINO WESTERN FAIR OPTION**

London Council Meeting  
December 11th, 2017



**GATEWAY CASINO WESTERN FAIR OPTION**

London Council Meeting  
December 11th, 2017



**GATEWAY CASINO WESTERN FAIR OPTION**

London Council Meeting  
December 11th, 2017



**GATEWAY CASINO WESTERN FAIR OPTION**

London Council Meeting  
December 11th, 2017