



May 4, 2012

City of London
300 Dufferin Ave.
London, ON N6A 4L9

Attn: Mayor Joe Fontana

Dear Sir:

**Re: Municipal Council Support Resolution for Rooftop Solar Projects at 2323
Trafalgar Street and 3026 Page Street**

BrightRoof Solar LP (BrightRoof) is a developer of rooftop solar projects in Ontario. We currently have two projects under development in the City of London at the addresses noted above. These projects deliver significant benefits to the communities in which they are located, including clean energy, increased property values, and local employment.

The Ontario Power Authority (OPA) has promulgated new rules which establish a point system to determine the priority for offering of FIT Contracts for rooftop solar projects. Points will be awarded to applications that have a Municipal Council Support Resolution from the municipality in which the project is located. We are requesting your help in obtaining such a resolution from the City of London in support of these two projects.

Please see the attached document, which provides background information on the need for this resolution and the benefits to the community. Further details on the OPA rules can be found at (<http://www.energy.gov.on.ca/docs/en/FIT-Review-Report.pdf>). In addition to the benefits to the owners of the properties where the projects will be built, these two projects will be built by German Solar Corp. as the prime contractor and will use solar inverters built by Kaco New Energy Inc., both of which are resident in and provide employment for dozens of people in the City of London.

We would suggest the following form of resolution be put before Council:

Be it resolved that the Council of the City of London supports the development of the rooftop solar projects to be located at 2323 Trafalgar Street and 3026 Page Street in the City of London under the Ontario Feed-In Tariff Program.

Please note that there is some urgency with respect to timing. The new rules for the Feed-In Tariff program come into effect on May 7, 2012 and the deadline for applications to be submitted under the new rules is expected to be within several weeks thereafter.

Once again, many thanks for your support. Feel free to contact me at any time at (416) 975-8800 x 608 (vseshadri@carbonfreetechnology.com).

Sincerely,

A handwritten signature in black ink, appearing to read "V. Seshadri", with a long horizontal flourish underneath.

Ven Seshadri
Vice President, Project Development
Encl.



Municipal Council Support Resolution for Rooftop Solar Projects by BrightRoof Solar LP in Your Community

Background

The Ontario Power Authority (OPA) recently announced changes to the rules for its Feed-In Tariff (FIT) program (<http://www.energy.gov.on.ca/docs/en/FIT-Review-Report.pdf>). As a result of the changes, the applications that BrightRoof Solar LP (BrightRoof) made more than a year ago for rooftop solar projects in your community will have to be resubmitted with additional qualifying elements.

The most significant change to the FIT program is that applications will now be evaluated on a point system, rather than in the order in which they were submitted. Applications with more points will be offered contracts, while those with fewer will not. Points are awarded based on several factors. One important factor relates to the project receiving a “Municipal Council Support Resolution”, which is worth two points out of a maximum total of seven.

The definition of a municipal council support resolution in the FIT rules is:

***Municipal Council Support Resolution** means, in respect of a Project described in an Application, a resolution in the Prescribed Form of the council or other governing body of the Local Municipality in which the Project is located demonstrating the support of the Local Municipality for the Application, provided that where the Project is located in more than one Municipality, a Municipal Council Support Resolution is required from all Local Municipalities in which the Project is located.*

How Does a Rooftop Solar Project Benefit the Municipality?

Those municipalities that have our rooftop solar FIT projects in their communities will see some or all of the following benefits:

- The project represents a significant capital investment into the property and the community.
- The landlord of the property on which the rooftop solar project is built will receive rent from BrightRoof for 20 years.
- If the landlord runs the business inside the building, the rent from the rooftop solar system will provide a supplemental income stream to the business, which will allow the business to support more employees in the community.

- The rent from the rooftop solar project will increase the value of the property.
- Solar systems will provide 20 years of clean energy. A 250kW rooftop system, for example, will reduce greenhouse gas emissions by 65 metric tonnes per year, equivalent to taking 12 cars off the road or planting 15 acres of forest.
- Our projects will help enhance the community's reputation for responsible environmental stewardship.
- Since our projects are on commercial rooftops, they do not occupy prime land (agricultural, industrial, commercial) that could be used for other purposes, nor do they damaging pristine views of the landscape.
- The projects will be developed using local contractors and purchase equipment from local suppliers. In the City of London, our projects will use German Solar Corp. as the prime contractor and Kaco New Energy Inc. as the supplier of the critical inverter component of the system, both of which are located in and employ dozens of residents of London.

A FIT project that receives a municipal support resolution will be much more likely to be offered a contract than one that doesn't. The benefits to the community of our projects are significant. We ask that your council provide a support resolution for our project.

The new FIT program rules will be in place on May 7, 2012 and applications will have to be resubmitted shortly thereafter, with municipal council support resolutions.

For more information about the FIT program or BrightRoof Solar, please contact:

Ven Seshadri
Vice President, Project Development
E: vseshadri@carbonfreetechnology.com
T: 416-975-8800 x608
C: 416-436-1116