

Committee: **London Hydro Inc. Board of Directors**

Organization/Sector represented:

Name: **Saul Morrison**

Address:

**803 Waterloo St.
London On N6A 3W5
N6A 3W5**

Occupation: **retired**

Work experience: **Currently serving on the Board of Directors of a 200 person Software Company. Duties include setting vision for future products as well as executive compensation. Partner/Owner of Southwest Technology Group. We represented Sun Microsystems in Southwestern Ontario. I was there there for 15 years, with the last 10 as the Principal Manager. I helped with sizing of computer systems for many companies including Bell Canada, Canada Trust, Research in Motion, London Life, UWO, University of Waterloo, Enwin Utilities and even London Hydro. I managed both the sales and technical support organizations. I retired in 2011 when Sun was purchased by Oracle.**

Education: **Born and raised in London. This means I attended Ryerson Public School, Central Secondary School and UWO. Received an Honours BSc. in Computer Science in 1978. Have received more than a dozen Excellence plaques from both DEC and Sun Microsystems. Countless technical courses were attended each year. I also attended the Ivey Management Training course and was sponsored by my previous employer – Digital Equipment Corporation where I worked for 12 years. I am well versed with Canadian Tax practices and 4 years ago founded a tax preparation service called Paynlesstax.com which is busy only in the March/April timeframe.**

Skills: **My management background supplemented by business skills of running a company with sales and technical employees for 27 years is my greatest asset. I am one of the few people who has also served in an advisory capacity to CIO's for more than 35 years. While at Sun we worked with a company who provided services for companies that monitored electrical usage for commercial customers and the IESO. My capacity has usually been in an advisory capacity to CIO's and CEO's of major companies but in this case I organized staff to help with the computer automation setup of time-of- day meter readings.**

Interest reason: **My wife Florine, and I are both active in the community. I wish to give back to the city that helped me reach my financial goals many years before regular retirement. I care about London, I care about the environment and have a reasonable understanding of the latest advances in both Computer and Electrical technologies which I hope will help contribute to London Hydro's future success.**

Contributions: **My biggest contribution is listening to and giving advice from both a technical and business background. I take pride in keeping up to date with the latest technology and applying it to decisions. For example, I anticipate a shift in demand for electric power that will be faster than the 10 year coal to natural gas migration in Ontario.**

Past contributions: **While serving on the Board of Directors of another company, I interviewed many employees and recommended a significant change in organization structure to increase both internal and customer response time. At the same time we introduced performance monitoring tools which has resulted in quantitative methods to shift critical resources. By changing to a more agile organization with increased responsibility for group leads, employee turnover was reduced and profit margins increased.**

Interpersonal: **I have worked closely with major organizations in London in a collaborative manner. Many years ago, I was part of the Year2000 team at Canada Trust and my expertise in computer security ensured smooth running of EasyWeb. Recently I have been active in bringing technical concerns and recommendations to our city Councillors in a collaborative manner.**

Interview interest: **Yes**