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News Release

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LSTAR Hosts Industry Conference & Trade Show

Today the London and St. Thomas Association of REALTORS® hosted its second annual London Housing Industry Networking Conference and Lender Show at the Best Western Lamplighter Inn. The Hon. Matt Brown and the Hon. Heather Jackson, Mayors respectively of London and St. Thomas, were on hand to greet the over 300 REALTORS® and other Housing Industry professionals who turned out to network, check out trade show exhibitors - the Canadian Real Estate Association (CREA), Canada Mortgage and Housing Corporation (CMHC), CIBC, LIBRO, RBC, TD, Mortgage Teacher and Dominion Lending - and listen to a number of Guest Speakers and expert panels, including:

- Gary Simonsen, CEO, CREA, who hosted a CREA Open House;
- Anthony Passarelli, Senior Market Analyst, CMHC, who provided CMHC's Fall Housing Forecast and insights into the demographics of our region;
- An expert panel made up of Anthony Passarelli; Jed Chinneck, Chinneck Law Professional Corporation; Joe Kireta, President of the Appraisal Institute of Canada; and Tom Weber, Alder Creek Inspections and Consulting, who discussed what impact the new mortgage regulations imposed by the Federal Government on October 17, 2016 will have on markets;
- Keynote presentation by Mike Moffatt, Assistant Professor in the Business, Economics and Public Group at the Richard Ivey School of Business, who spoke on the ever-shifting landscape of the Canadian Real Estate Industry.

"It's very important for real estate professionals to understand at more of a macro level the forces at work in our current market," says Stacey Evoy, LSTAR President. "That's what events like this provide – a bird's eye view of what's really happening on the ground, both now and into the near future."

"LSTAR is committed to making top drawer educational opportunities, like this Conference and Trade Show, available to both our Members and other Housing Industry Professionals in our

jurisdiction,” says John S. Geha, LSTAR CEO. “The better informed our Real Estate Professionals are, the better they are positioned to serve the real estate needs of our community and to take our region to the next level in terms of economic prosperity and quality of life,” he added.

The London and St. Thomas Association of REALTORS® (LSTAR) exists to provide our REALTOR® Members with the support and tools they need to succeed in their profession. LSTAR is one of Canada’s fifteen largest real estate associations, representing over 1,600 REALTORS® working in Middlesex and Elgin Counties, a trading area of 500,000 residents. LSTAR adheres to a ‘Quality of Life’ philosophy, supporting growth that fosters economic vitality, provides housing opportunities, respects the environment and builds good communities and safe neighbourhoods and is a proud participant in the REALTORS Care Foundation’s Every REALTOR™ Campaign.