



THE TECHNOLOGY EVOLUTION STARTS HERE.

Annette Drost, Manager of Municipal Law Enforcement Services

City of London

Wednesday, April 13th, 2016

Annette further to our discussion, here is some further information concerning your potential selection of Honk Mobile. First off, we have a successful interface with Honk Mobile which has been working in Oshawa for the past year. This integration point is very important and with Honk that piece is done and working well. Honk has been a great partner; they are responsive and easy to work with. I expect the same for the City of London.

Honk Mobile does not require a long term exclusive deal with the city, so this offers the city the potential of bringing in more competition in the future, while doing a first trial to validate if pay by phone technology is a good fit for the city of London. This greatly reduces your risk and opens up the potential of changing or adding other technologies in the future.

Yours Sincerely,

A handwritten signature in blue ink, appearing to read "Mike Bourre". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

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