



Gus Kotsiomitis

Vice President

Commercial Financial Services, London/St. Thomas

BIOGRAPHY

Gus currently heads Royal Bank's Commercial Banking group in London and St. Thomas and has responsibility for banking relationships in the Region.

Born in Toronto, Ontario, Gus joined Royal Bank in 1990 and held various account management and management positions in small business, corporate and real estate markets. In 1998 he joined our National Office, as the National Manager, Strategic Segments, responsible for Young Entrepreneurs and Professionals. He was the Bank's representative on the Canadian Bankers Association Small Business Committee. In 1999 he became the National Manager, Small Business, responsible for all aspects of this strategically crucial market for the Bank. In 2001 he joined Commercial Markets, Ontario District, as the Sales & Market Manager, Not-for-Profit, Professionals/Business Services and Public Sector Markets. In early 2003, in conjunction with his current role, he was the National Market Manager, Public Sector Markets, where he was primarily responsible to develop national strategies in working with various internal and external stakeholders to enhance Royal Bank's customer value proposition to this strategic market for the Bank.

A graduate of University of Toronto (BA) and McGill University (MBA), he has been involved with a number of not-for-profit organizations through his career. He is married, his wife Bessie is a high school teacher and they have three children. Bessie was born in Sarnia and raised in London, Ontario, attended Western University and earned her Bachelor of Education and Masters of Library Science degrees and is currently teaching in a local high school in London, Ontario. Gus is the past-President for the London Chamber of Commerce (July/12 - June/13) the Chair of the London/Middlesex Immigrant Employment Council since 2007 and past cabinet member of the United Way for 2010 - 2013. He currently Co-Chairs, RBC's Lein In Initiative in SWO Region and is a Member of the RBC's National United Way Cabinet. In July, 2007 in Toronto, he was awarded the Newcomer Champion Award by the Province of Ontario for showing leadership in developing and advancing strategies that effectively link London's newcomers with relevant employment opportunities. In March 2012 he was invited by the Province of Ontario to be on the Expert Advisory Panel on Immigration (membership is by invitation of the Minister, Order-in-Council of the Province of Ontario). He was awarded RBC's Spirit Award in April 2012 for his Community Involvement, in July 2012 he received the WIL Skill Centre's Leadership and Innovation Award in support of Newcomers and in Sept. 2013 the City of London/LEDC Award for Community Leadership. He co-chairs RBC's Lein In Committee across South-West Ontario. He is also a mentor to many and active in a number of community organizations, such as the Children's Hospital Foundation.