

APPENDIX "A"

Markup Breakdown for London Bylaw Proposal

		Year 1	Year 2	Year 3	Year 4	Year 5
Weighted Average Pay Rate of Commissionaires <u>without</u> Vehicle		<b>13.82</b>	<b>14.09</b>	<b>14.37</b>	<b>14.66</b>	<b>14.95</b>
CPP	4.95%	0.68	0.70	0.71	0.73	0.74
EI	2.63%	0.36	0.37	0.38	0.39	0.39
EHT	1.95%	0.27	0.27	0.28	0.29	0.29
WSIB	0.80%	0.11	0.11	0.11	0.12	0.12
Commissionaire Benefits	3.40%	0.47	0.48	0.49	0.50	0.51
Statutory Holiday Pay	3.90%	0.54	0.55	0.56	0.57	0.58
Vacation Pay	5.70%	0.79	0.80	0.82	0.84	0.85
Bereavement	0.07%	0.01	0.01	0.01	0.01	0.01
Training	1.75%	0.24	0.25	0.25	0.26	0.26
Uniforms - Initial Issurance including Safety Boots	0.59%	0.08	0.08	0.08	0.09	0.09
Uniforms - Replacement	0.80%	0.11	0.11	0.11	0.12	0.12
By-law Officers and Badges	0.08%	0.01	0.01	0.01	0.01	0.01
Insurance & License	1.23%	0.17	0.17	0.18	0.18	0.18
Contract Specific Equipment	0.36%	0.05	0.05	0.05	0.05	0.05
Contract Management and Overhead	8.87%	1.23	1.25	1.27	1.30	1.33
<b>Total</b>		<b>18.94</b>	<b>19.32</b>	<b>19.70</b>	<b>20.10</b>	<b>20.50</b>
Proposed Weighted Average Bill Rate of Commissionaires <u>without</u> Vehicle		<b>18.03</b>	<b>18.92</b>	<b>19.84</b>	<b>20.82</b>	<b>21.84</b>
Contract Gain / Loss on Commissionaires without Vehicle		<b>-0.91</b>	<b>-0.40</b>	0.14	0.72	1.34
Weighted Average Pay Rate of Commissionaires <u>with</u> Vehicle		<b>14.99</b>	<b>15.29</b>	<b>15.60</b>	<b>15.91</b>	<b>16.23</b>
CPP	4.95%	0.74	0.76	0.77	0.79	0.80

## Markup Breakdown for London Bylaw Proposal

		Year 1	Year 2	Year 3	Year 4	Year 5
EI	2.63%	0.39	0.40	0.41	0.42	0.43
EHT	1.95%	0.29	0.30	0.30	0.31	0.32
WSIB	0.80%	0.12	0.12	0.12	0.13	0.13
Commissionaire Benefits	3.40%	0.51	0.52	0.53	0.54	0.55
Statutory Holiday Pay	3.90%	0.58	0.60	0.61	0.62	0.63
Vacation Pay	5.70%	0.85	0.87	0.89	0.91	0.93
Bereavement	0.07%	0.01	0.01	0.01	0.01	0.01
Training	1.75%	0.26	0.27	0.27	0.28	0.28
Uniforms - Initial Issurance including Safety Boots	0.59%	0.09	0.09	0.09	0.09	0.10
Uniforms - Replacement	0.80%	0.12	0.12	0.12	0.13	0.13
By-law Officers and Badges	0.08%	0.01	0.01	0.01	0.01	0.01
Insurance & License	1.23%	0.18	0.19	0.19	0.20	0.20
Contract Specific Equipment and Requirement	0.36%	0.05	0.06	0.06	0.06	0.06
Contract Management and Overhead	8.87%	1.33	1.36	1.38	1.41	1.44
Vehicle Cost		5.21	5.21	5.21	5.21	5.21
<b>Total</b>		<b>25.76</b>	<b>26.18</b>	<b>26.60</b>	<b>27.02</b>	<b>27.46</b>
Proposed Weighted Average Bill Rate of Commissionaires <u>with</u> Vehicle		<b>23.28</b>	<b>24.42</b>	<b>25.62</b>	<b>26.87</b>	<b>28.19</b>
Contract Gain / Loss on Commissionaires with Vehicle		<b>-2.49</b>	<b>-1.76</b>	<b>-0.98</b>	<b>-0.15</b>	0.73