# **JON HIGGINS**

## Marketing • Media

#### **EMPLOYABLE SKILLS**

In order to create excellent marketing campaigns and promotional events, I have demonstrated, both individually and collectively, the ability to perform above and beyond client expectations in complex and dynamic business situations. Driven to succeed and motivated to learn new skills by accepting new challenges. Proven time management, organizational, time management, multitasking, and customer service skills, Effective communicator with excellent leadership and interpersonal skills who also has the ability to thrive in a multicultural environment. Proficient in MS Office, Internet search engines, and various technological software and hardware devices.

#### **WORK EXPERIENCE**

SIMSALABIM - ASSISTANT NETWORK ADMINISTRATOR - LONDON, ON - NOV. 2012 - FEB. 2013

• Updated and maintained Facebook, Youtube videos, and Twitter channel

BARKING HILL FARM & KENNEL- ADVERTISING EXECUTIVE - EXETER, ON – MAR. 2012

- Member of three person Google Adwords (online marketing) team that spent 21 days on campaign
- Dramatically increased traffic to website
- Increased business by 32%

NEVERPAYRETAIL.CA - ADVERTISING EXECUTIVE - LONDON, ON - JUN. 2010 - SEPT 2010

- Responsible for selling advertising space on website
- Increased sales by 5%
- Increased website viewers and subscribers
- Created branding and media strategy for company

SOULFULENCOUNTERS.COM - MARKETING /ADVERTISING DIRECTOR- LONDON, ON - SEPT. 2009 - MAR 2010

- Responsible for selling advertising space on website
- Increased website viewers and subscribers
- Created branding and media strategy for company

STREAM GLOBAL SERVICES - SUPPORT PROFESSIONAL- LONDON, ON - NOV. 2005 - MAR 2006

- Provided technical costumer support via phone to Comcast Internet subscribers
- Sold Internet updates to Comcast customers
- Received much praise for superior customer service

3M CANADA - REGULATORY SERVICES - LONDON, ON - JUN. 2005 - SEPT. 2005

- Maintained a MSDS (Material Safety Data Sheets) database for Regulatory Services division
- Created webpage for Regulatory Services division
- Updated a database for Payroll
- Volunteered for Diversity Committee

#### **EDUCATION**

- RYERSON UNIVERSUTY MFA DOCUMENTARY MEDIA TORONTO, ON SEPT. 2013 PRESENT
- FANSHAWE COLLEGE CERTIFICATE IN MARKETING MANAGEMENT LONDON, ON 2012
- University of Western Ontario BA Creative Writing- London, ON 2011
- SHERIDAN COLLEGE Certificate in Advanced Television and Film OAKVILLE, ON -2007
- University of Western Ontario Combined Honours BA Film Studies and Media Information and Technoculture - London, ON – 2005

#### JOURNALISTIC EXPERIENCE

- THE BEAT -ENTERTAINMENT WRITER London, ON May 2010 -Sept. 2010
- GOODLIFE MAGAZINE FREELANCE WRITER LONDON, ON 2010 (WINTER EDITION)
- LONDON FREE PRESS FREELANCE WRITER LONDON, ON Jun 1, 2002, Jun 6, 2006, Apr. 2009
- MIDDLESEX BANNER FILM CRITIC ALISA CRAIG, ON AUG. 1999 AUG. 2008

#### FILMOGRAPHY

### INDEPENDENT FILMMAKER - LONDON, ON - SEPT. 2008 - PRESENT

- Received 2011 Marie Smibert Writing Program Student Achievement Award for featurelength screenplay
- Recipient of 2008 Filmmaker Assistance Program grant
  http://www.youtube.com/watch?v=m17Je7buB0U&feature=youtu.be
- Received Best Documentary award at the 2005 UWO Film Festival
- Client of WL SP Literary Agency Inc. located in Los Angeles, California

#### VOLUNTEER EXPERIENCE

**ASSISTANT** - HUTTON HOUSE - LONDON, ON - July 2011 — Aug. 2011 **TEACHER - HUTTON HOUSE — TEACHER -** LONDON, ON - Sept. 2008 - Jan. 2010