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TO:	CHAIR AND MEMBERS BUILT AND NATURAL ENVIRONMENT COMMITTEE MEETING ON MONDAY, SEPTEMBER 26, 2011
FROM:	TOM JOHNSON MANAGING DIRECTOR – CORPORATE ASSETS
SUBJECT	TENDER 11-85 WINTER MAINTENANCE OF VARIOUS MUNICIPALLY OWNED FACILITIES

RECOMMENDATION

That, on the recommendation of the Managing Director – Corporate Assets:

- The bids submitted for the provision of winter maintenance services at the various Municipal Facilities for each City Area (Areas I through XVII), for a period of three (3) years, with an option to extend the contract for two additional years BE ACCEPTED, as follows:

All Terrain Property Maintenance Inc.
P.O. Box 655, Lambeth Station
London, ON N6P 1P2

Area I

1564242 Ontario Ltd.
o/a CanSweep
7927 Glendon Drive, P.O. Box 805
Mt. Brydges, ON N0L 1W0

Areas II, VI, VIII, X, XIII and the Dump Truck and Loader costs for removal of accumulated snow from locations

Black Dog Outdoor Services
5308 Whalen Line
Granton, ON N0M 1V0

Areas III, IV and XIV

4M Services
P.O. Box 223 Lambeth Station
London, ON N6P 1P9

Area V and XV

Doug's Snowplowing and Sanding Ltd.
540 First St.
London, ON N5V 1Z3

Area IX

1724830 Ontario Inc. o/a Fandscape
2509 Main St.
Lambeth, ON N6P 1P9

Areas VII, XI, except for Municipal Parking Lot #8, Areas XII, XVII, Master Meters and Individual meters at Municipal Lot #3

Marski Inc.,
o/a Wintergreen Grounds Management Services
354 Neptune Cr.
London, ON N6M 1A1

Area XVI and Municipal Parking Lot #8

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2. That Civic Administration **BE AUTHORIZED** to undertake all the administrative acts that are necessary in connection with this contract; and
3. The approval hereby given **BE CONDITIONAL** upon the Corporation entering into a formal contract or having a purchase order, or contract record relating to the subject matter of this approval.

BACKGROUND

Purchasing Process

Eleven (11) bids were received as a result of a tender call August 30, 2011. The submissions were evaluated to ensure compliance with our terms, conditions, specifications and at the lowest possible cost to the City. Prices were submitted by each bidder for up to eighteen (18) areas and prices for each were considered independently, resulting in seven (7) contractor's being recommended. The lowest bid is being recommended for all City Areas.

The summaries of the bids are available for review through Purchasing & Supply upon request and are also posted on the City of London's website at:
<http://www.london.ca/d.aspx?s=/Tenders and RFPs/default.htm>

Financial Impact


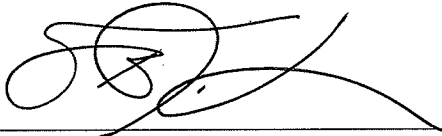
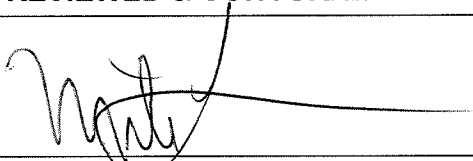
Funding for this project will be provided in the approved Operating Budgets. The estimated annual expenditure is \$400,000.

Background

The tender was developed to solicit responses on a unit price base for winter maintenance for various City of London facilities including, arenas, community centres, municipal parking lots, libraries, pumping stations, also including the John Labatt Centre and Museum London. The facilities were grouped geographically or by specific facility (areas) as appropriate to ensure adequate tender response and to ensure service levels can be achieved.

Acknowledgements

This report was prepared with input from Allan Taylor, Senior Facilities Technologist and Terri Sue Wyatt, Purchasing & Supply.

SUBMITTED BY:	RECOMMENDED BY:
	
BILL CAMPBELL DIVISION MANAGER - FACILITIES	TOM JOHNSON MANAGING DIRECTOR - CORPORATE ASSETS
REVIEWED & CONCURRED BY:	
	
MIKE TURNER DEPUTY CITY TREASURER	