

**SCHEDULE "K"**  
**Rating/Evaluation of Economic Development Strategies - Municipalities**

| <b>Economic Development Issue</b>   | <b>Development Charge Exemption</b>                | <b>Water Pricing Rate Structure</b>                      | <b>Community Improvement Plans</b> | <b>Property Tax Ratios</b>                                     |
|---|--|--|------------------------------------|--|
| Broad focus on all industry types in London -old and new, large and small | Low  | Low  | Low                                | High   |
| Long term time frame in business planning                                 | Low  | High or Low depending water consumption of industry type | Low                                | High for all industry types                                    |
| Significance in business planning and workforce expansion                 | High or Low dependent on new building construction | High or Low depending water consumption of industry type | High or Low depending on location  | High for all industry types                                    |
| Effect on on ongoing competitiveness                                      | Low  | High or Low depending water consumption of industry type | Low                                | High for all industry types                                    |
| Effect on Municipal Capital Financing                                     | Negative   | Negative (consumption effect)                            | negative                           | Neutral  |
| Impact on Industry retention  | Low  | High or Low depending water consumption of industry type | Low                                | High   |
| Promotion of diversification in economic development                      | Medium to Low                                      | Low  | Medium to Low                      | High (ends bias against industrial development vs. commercial) |
| Potential for reduction in existing business vacancies in buildings       | Low to None  | Low to Medium  | Medium to Low                      | High   |

Strategies described in this table are not alternative strategies.

Each strategy and/or policy stands on its own and should be designed and implemented on logical, equitable principles that are consistent with Council's objectives.

Principles relevant to tax ratio policy are that City should have a competitive property tax system and the system should be equitable and logical.

Only the tax ratio strategy/policy has a broad and long term focus that would apply to all industrial properties in the City and all key sector clusters in the industrial class.

| <b>Additional Information</b> |   |  |          |   |
|-------------------------------|---|--|----------|---|
| Basis of charge               | Square metre of gross floor area                | Per cubic metre of water usage   | Location | Current dollar value of land and building |
| 2014 charge per unit          | \$174.44/sq.m. commercial -industrial exemption | \$1.8688 to \$0.7797 in declining blocks for water charge - \$1.6609 to \$0.6929 in declining blocks for wastewater charge | Various  | 2.585845%                                 |