

1	Bluestone Properties											
	Land Use	Land Area (hectares)	Gross Floor Area (m²)	Assessable Floor Area (m²)	Total Units	UWRF Revenue	CSRF Revenue	Total Revenue per m²	Total Revenue ¹			
	Light Industrial	53.01	121,923	12,192		\$ 3.59	\$ 163.31	\$ 166.90	\$ 203,489			
	Totals	53.01	121,923	12,192	8				\$ 203,489			

	Tradewinds Properties Limited (including the property owned by Exeter Dingman Investments Inc. and former property owned by J. Shirley)											
2	Land Use	Land Area (hectares)	Gross Floor Area (m²)	Assessable Floor Area (m²)	Total Units	UWRF Revenue	CSRF Revenue	Total Revenue per m²	Total Revenue ¹			
	Light Industrial	43.26	99,498	9,950		\$ 3.59	\$ 163.31	\$ 166.90	\$ 166,062			
	Totals	43.26	99,498	9,950					\$ 166,062			

3	Ontario Truck Driving School (includes the property previously owned by Kazazian)											
	Land Use	Land Area (hectares)	Gross Floor Area (m²)	Assessable Floor Area (m²)	Total Units	UWRF Revenue	CSRF Revenue	Total Revenue per m ²	Total Revenue ¹			
	Light Industrial	14.30	32,901	3,290		\$ 3.59	\$ 163.31	\$ 166.90	\$ 54,912			
	Totals	14.30	32,901	3,290					\$ 54,912			

Total Revenue \$ 424,463

Estimated Claims \$ 14,376,576

Net Position (Revenue vs. Claims) \$ (13,952,113)

Notes and Assumptions

- 1. Industrial development is not required to pay development charges as per the DC By-law and the Industrial Lands Community Improvement Plan.
- 2. Revenue has been calculated based on an assumption that 10% of gross floor area will be utilized for office purposes.
- 3. Floor Area Ratio of 0.23 for greenfield industrial development in accordance with City of London Industrial Lands Study (November 2012).
- 4. Cost of claims for Bluestone Properties, Tradewinds Properties and OTDS lands estimated to be \$184,040, \$43,023 and \$0 per hectare respectively.

	Bluestone Properties												
	Land Use	Land Use Land Area Total UWRF (hectares) Units Revenue F		CSRF Revenue		Revenue per Unit		Total Revenue					
	Low Density Residential	37.11	594	\$	2,286	\$	25,436	\$	27,722	\$	16,458,201		
1	Medium Density Residential	6.36	191	\$	1,726	\$	19,068	\$	20,794	\$	3,968,079		
	High Density Residential	4.24	530	\$	1,067	\$	11,832	\$	12,899	\$	6,837,476		
	Commercial	3.71		\$	21.86	\$	152.58	\$	174.44	\$	1,941,803		
	Institutional	1.59		\$	8.51	\$	127.58	\$	136.09	\$	908,943		
	Total Bluestone	53.01	1315		===				===	\$	30,114,502		

	nds Properties Limited (includes the property owned by Exeter Dingman Investments Inc. and former property owned by J											
	Land Use	Land Area (hectares)	Total Units		JWRF evenue	CSRF Revenue		Revenue per Unit		Total Revenue		
	Low Density Residential	30.28	484	\$	2,286	\$	25,436	\$	27,722	\$	13,431,238	
2	Medium Density Residential	5.19	156	\$	1,726	\$	19,068	\$	20,794	\$	3,238,277	
	High Density Residential	3.46	433	\$	1,067	\$	11,832	\$	12,899	\$	5,579,940	
	Commercial	3.03		\$	21.86	\$	152.58	\$	174.44	\$	1,584,670	
	Institutional	1.30		\$	8.51	\$	127.58	\$	136.09	\$	741,772	
	Total Tradewinds	43.26	1073							\$	24,575,896	

	Ontario Truck Driving School (includes the property previously owned by Kazazian)											
	Land Use		CSRF Revenue		Revenue per Unit		Total Revenue					
	Low Density Residential	10.01	160	\$	2,286	\$	25,436	\$	27,722	\$	4,441,446	
3	Medium Density Residential	1.72	51	\$	1,726	\$	19,068	\$	20,794	\$	1,070,834	
	High Density Residential	1.14	143	\$	1,067	\$	11,832	\$	12,899	\$	1,845,176	
	Commercial	1.00		\$	21.86	\$	152.58	\$	174.44	\$	524,019	
	Institutional	0.43		\$	8.51	\$	127.58	\$	136.09	\$	245,289	
	Total OTDS (Rahim)	14.30	355							\$	8,126,765	

 Total Revenue
 \$ 62,817,163

 Estimated Claims
 \$ 12,585,287

 Net Position (Revenue vs. Claims)
 \$ 50,231,876

Notes:

- 1. Revenue estimates in accordance with 2014 Development Charges By-Law
- 2. Development projections in accordance with analysis conducted by Altus Group and City staff for the new Official Plan and the Urban Growth Boundary Assessment.
- 3. Cost of claims for Bluestone Properties, Tradewinds Properties and OTDS lands estimated to be \$161,731, \$37,355 and \$0 per hectare respectively.