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TO:	CHAIR AND MEMBERS CIVIC WORKS COMMITTEE MEETING ON MONDAY, AUGUST 25, 2014
FROM:	JOHN BRAAM, P.ENG MANAGING DIRECTOR - ENVIRONMENTAL & ENGINEERING SERVICES & CITY ENGINEER
SUBJECT:	RFP14-43 TRUCK MOUNTED, HIGH PRESSURE SEWER JETTERS

RECOMMENDATION

That, on the recommendation of the Managing Director - Environmental & Engineering Services & City Engineer,

1. The submission from Cubex Ltd., 189 Garden Ave., Brantford Ontario N3S 0A7 for the Supply and Delivery of Truck Mounted, High Pressure Sewer Jetters at their submitted price of \$840,492.70 (excluding HST), **BE ACCEPTED**;
2. Civic Administration **BE AUTHORIZED** to undertake all the administrative acts that are necessary in connection with this purchase; and
3. Approval hereby given **BE CONDITIONAL** upon the Corporation entering into a formal contract or having a purchase order, or contract record relating to the subject matter of this approval; and
4. That the funding for this purchase **BE APPROVED** as set out in the Source of Financing Report attached hereto as Appendix "A".

PREVIOUS REPORTS PERTINENT TO THIS MATTER
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- None.

BACKGROUND

Purpose

This report seeks approval to purchase three (3) Truck Mounted, High Pressure Sewer Flushers (Jetters) to replace the three existing Sewer Flushers in the Fleet that have reached their optimum life cycle of 10 years.

Purchasing Process

In July of 2014, Purchasing & Supply issued the aforementioned Request for Proposal (RFP) to source a vendor for the supply and delivery of three (3) Truck Mounted, High Pressure Sewer Flushers (Jetters). In response to the RFP, the City received three (3) submissions that were reviewed by the evaluation team for compliance to the set terms, conditions and specifications. The evaluation criteria included:

- Accreditations and Qualifications of manufacturer;
- Experience ;
- References from three (3) municipalities that have operated this model for a minimum of two (2) years which COL representatives may call to discuss the manufacturer's/sales company's performance;
- Delivery Date
- Price - Form of Proposal;
- Safety and Functionality ;
- Completeness of Proposal ;

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Purchasing Process...cont'd

- City's Key Requirements as noted in the specification
- Training Program;
- Service capabilities and requirements of the proponent, including warranty work, parts and service; and
- Any other 'Value Added' item the purchaser deems relevant.

Findings

On the conclusion of the evaluative process, the Purchasing & Supply team representative compiled the data gathered throughout the process. An analysis of the evaluation weighting showed that the submission from Cubex Ltd. / Freightliner received the highest score and best met the City's terms, conditions, requirements and specifications in all areas. This submission offered the City the best combination of equipment functionality, competitive pricing and overall value.

Discussion

This RFP is for two (2) Truck Mounted, High Pressure Sewer Flusher (Jetter) with 11,340 liter (3,000 USG) water capacity mounted on a Tandem rear axle, diesel powered, Conventional Cab and Chassis and one (1) Truck Mounted, High Pressure Sewer Jetter with 5,670 liter (1,500 USG) water capacity mounted on a Single rear axle, diesel powered, Conventional Cab and Chassis complete with operating, parts and services manuals.

The new units will be replacing our two (2) existing 2004 Freightliner FL80 / 3,000 USG SRECO Jettors and one (1) 2004 Freightliner FL80 / 1,500 USG SRECO Jetter.

Fleet Services has been working closely with Sewer Operations staff and Purchasing staff to develop the protocol, specification and value matrix for the RFP process. The evaluators considered the bids and weighted the various specified criteria to make a best selection possible considering performance, trade-in, warranty, quality, safety, functionality, and price.

Financial Impact

As part of the 2014 Capital Budget process Fleet Services submitted a Capital Vehicle and Equipment Replacement List that was accepted and approved. Three (3) existing Sewer Cleaning / Flushing Machines were identified on the replacement list.

Over the useful life of the existing units contributions have been made to the Vehicle and Equipment Reserve Fund to provide a source of financing for the replacements within the ME2014 fleet capital replacement program.

The lowest bid that met specifications is from Cubex Ltd with the Freightliner Cab and Chassis., at \$840,492.70 (HST excluded.)

Source of financing is attached Appendix "A".

CONCLUSION

Conclusion

Vehicle and Equipment replacements are a critical piece to ensuring our staff can continue to provide their services effectively and efficiently. Replacing equipment at the optimum life cycle keeps maintenance costs down, reduces downtime, increases safety and maximizes technological advancement.

Sewer Flushing and maintenance plays an important role for the City of London's Wastewater Service Area by protecting sewer infrastructure assets and reducing risk of sewer back-up and property damage; these units are utilized year round.

Acknowledgements

This report was prepared by Mike Bushby, Division Manager Fleet and Operational Services, in conjunction with Dave Fawcett, Coordinator Fleet Planning, Chris Ginty, CPPB, Procurement Specialist and Dave Flitton, Supervisor of Sewer Maintenance.

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SUBMITTED BY:	REVIEWED & CONCURRED BY:
MIKE BUSHBY DIVISIONMANAGER FLEET & OPERATIONAL SERVICES	MIKE TURNER DEPUTY CITY TREASURER, FINANCE AND CORPORATE SERVICES
RECOMMENDED BY:	REVIEWED & CONCURRED BY:
JOHN BRAAM P.Eng MANAGING DIRECTOR, ENGINEERING & ENVIRONMENTAL SERVICES & CITY ENGINEER	JAY STANFORD DIRECTOR ENVIRONMENT, FLEET & SOLID WASTE

Cc: John Freeman, Manager of Purchasing & Supply; and
Chris Ginty, Procurement Officer, Purchasing & Supply.