

Committee: **Greater London International Airport Authority**

Organization/Sector represented: **N/A**

Name: **Gus Kotsiomitis**

Address:

**RBC Royal Bank
383 Richmond Street, Suite 700
London, ON. N6A 3C4**

Occupation: **VP, Commercial Banking**

Work experience: **Over 23 years experience with RBC, largely in Commercial Banking, including four years at National Office as National Manager, Small Business. In the last 13+ years have lead sales teams in both the GTA and the last eight years at the London Regional Centre. Developed deep understanding in managing commercial relationships, credit structuring, portfolio management and employee development. Prior to RBC worked at IBM in the IT - Client Service Support Group for two years.**

Education: **Graduate of University of Toronto in Economics in 1987 and Masters in Business Administration from McGill University in 1990. Have also taken many self-development courses in my RBC Career from leadership development to creating shareholder value.**

Skills: **Over my work experience with large and medium sized clients while managing diverse teams of experts, I have successfully executed our strategic priorities while prioritizing my own work and the work of the team's I've managed, while always being known as someone that builds strong, long lasting relationships founded on collaborating well with others for strong business results.**

Interest reason: **Through the last several years of working and living in our community I've looked for opportunities to contribute and give back. This includes my work with the London Chamber of Commerce, London Middlesex Immigrant Employment Council to being on the Cabinet of the United Way. I view being part of the London Airport Authority BofDs as an extension of my goal of giving back and making a difference with this critically important organization to the continuing prosperity of our community.**

Contributions: **As per my work and community involvement I've looked to impact and influence others to achieve our goals by applying my business experience so we can make sound business decisions. I'm passionate in building strong teams to embrace changes that enhance business results while looking to leverage current and future opportunities.**

Past contributions: **In March 2012 I was invited by the Province of Ontario to be on the Expert Advisory Panel on Immigration (membership is by invitation of the Minister, Order-in-Council of the Province of Ontario) to assist in developing our Province's first ever immigration strategy. My work for the last 6+ years as the past-President (July 1/12- June 30/13) has been focused on providing differentiated value to our members by contributing on many Chamber initiatives and especially our Global focus by leading initiatives such as the Skills Challenge Symposium and Global Experience at Work linking international talent with businesses in London. Concurrently, I've been the founding Chair of London Middlesex Immigrant Employment Council since 2007 that has attracted over 250 London Businesses in hiring new Canadians while LMIEC assists in the coordination of services from various social enterprises.**

Interpersonal: **In my 23+ years of RBC I've lead various teams and key initiatives. Community leadership roles such the President, London Chamber of Commerce, Chair, LMIEC, Cabinet member United Way have enhanced by capabilities in applying my strong business skills in making sound decisions, while developing outstanding talent and achieving our strategic priorities and business results. As a result of my contributions to our community I'm proud of the recognition from LEDC/City of London for our community leadership (Set/13), WIL Award on Innovation and Leadership as a Newcomer Champion (July 2012), RBC Community Spirit Award (April/12) and Newcomer Champion Award from the Province of Ontario (July 2007).**

Interview interest: **Yes**