

William A. Graham

9952 Glendon Drive Komoka, Ontario N0L 1R0

Board of Directors, Airport Authority, London International Airport

Core Strengths

- € Strategic Planning
- € Long Term Growth Planning
- € Due Diligence and Systems Improvement Skills
- € Public-Private Partnerships
- € Operational Leadership
- € Business Models/Management
- € Strong Communication Skills
- € Extensive Airline Industry Experience
- € Corporate and Public Relations
- € High Ethical Standards and Integrity
- € Land Acquisition
- € Major Construction and Development Projects
- € Business Budgeting and Audits

Profile

- 13 years' experience in airline industry
- Chaired audit committee in airline industry
- Over 45 years of business and board experience
- Implemented modern corporate governance principles and best practices in a broad variety of organizations
- Experience and ongoing training have taught me the proper roles of a CEO, Director, and Chairperson of a company and organization
- Experienced in dealing with all levels of government
- Debate, discussion and then consensus have been the key strengths of my management strategy
- Effectively able to handle conflicts and resolve problems

Professional Experience

President and CEO, Graham and Graham Construction

- Specializing in highway and bridge construction
- Managed human and financial resources for 100+ employees
- Thorough knowledge of land acquisition, strategic planning and corporate management
- Major construction and infrastructure projects and development projects with full knowledge of the bidding process, including Highbury Avenue overpass and Quebec Street overpass, both in the City of London and Clarke Side Road bridge and Komoka Road bridge in the County of Middlesex
- Established corporate governance and best practices policies

Owner and President, South Winds Development Co. Inc.

- Land development company responsible for numerous quality subdivisions in London and Southwestern Ontario, including: South Winds Village; St. John's Estates; Kilworth on the Thames; Hawkes Ridge; and Edgewater
- Responsible for land development oversight, directing and conducting due diligence, entitlements, construction and operational system improvements
- Maintained development budgets and schedules

Owner and President, South Winds Sand and Gravel Ltd.

- Commercial aggregate business serving the City of London and Southwestern Ontario
- Directed eight quarries in Southwestern Ontario

Founder and Past President, Try Recycling Inc.

- Ontario's leading recycler of construction, demolition, tree, leaf and food waste
- Current Director
- Ongoing interaction with Municipal and Provincial Governments

Business Accomplishments and Community Involvement

London EcoPark, Director

Current

Chairperson

30 Acre environmental park, servicing 12 different agencies, benefitting

Over 1000 children annually

Recipient of Queen's Diamond Jubilee Medal

2012

Habitat for Humanity, Director

2006-2013

Past Chairperson

Oversaw a major expansion, more than tripling the size of the affiliate

Established modern governance committee and set of policies

Town of Bosanquet (Lambton Shores), Councillor and Mayor

1994-2000

Chairperson of committee that oversaw amalgamation of six municipalities

Air Ontario/Air Jazz, Director

1988-2000

Chairperson of *Audit Committee*

Experienced 3 changes of ownership and major expansion from a local airline to an international airline

Responsible for budget of \$40+ million dollars

Bank of Canada, Director

1988-1994

Chairperson of *Facilities Committee*

Responsible for analysis of several capital works projects

Contact with senior management, including the Governor (Reference from

John Crow, Former Governor is available)

London Heavy Construction Equipment Association, Founding Member and Director

Past Chairperson

1972-1980

Ontario Aggregate Producers Association, Director

1978-1984