

Implementation Plan to Transform the Delivery of Customer Services at the City of London

Service London

Our Focus:

Delivering value through integrated customer centered service.

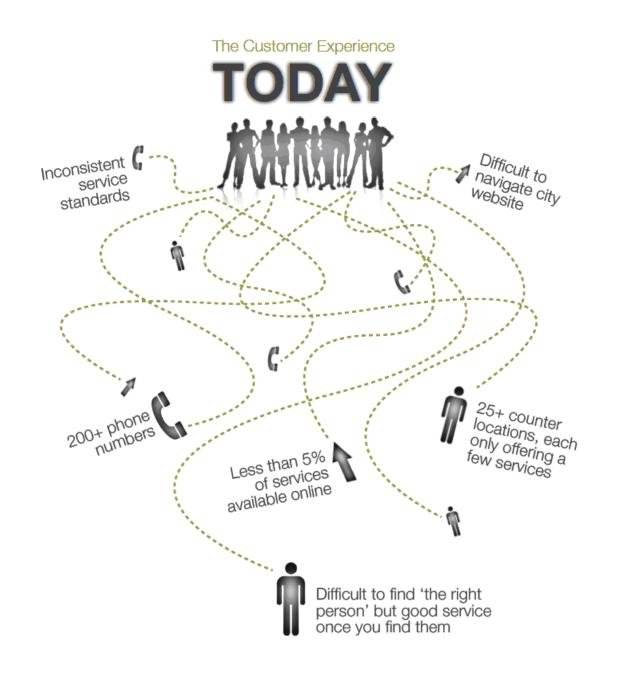
Our Results:

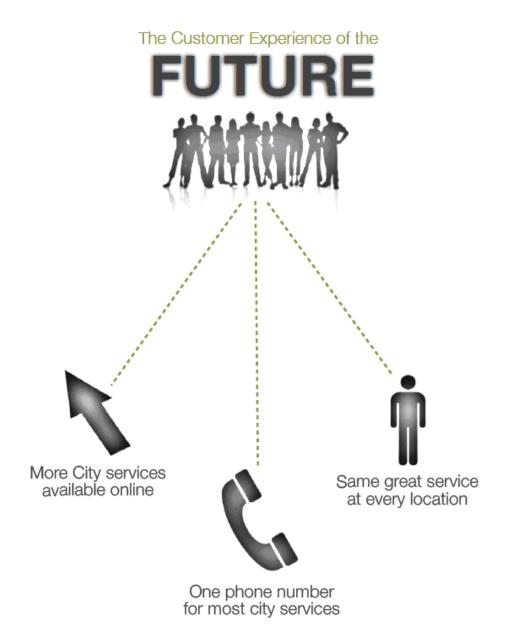
Simple – services that are timely and easy to access

Seamless – effective integration between divisions and organizations

Personalized – delivery is customized, engaging and proactive

Accountable – results are efficient, consistent, reliable and accurate





Key Outcomes:

Create enhanced navigational tools and a single point of access that will make it easier for business customers to access business services in London via web presence, physical presence and the establishment of a 'business connector' role.

Guiding Principles:

- 1. Build on what is already available (tools, improvements to processes, community assets)
- 2. Maximize opportunity by providing a window in and navigational support
- 3. 'Lean Start-up' approach start with something, build on success and go from there

What are we going to deliver?

Collaborative, wrap-around customer experiences that meet needs and expectations

How are we going to do this?

- 1. Building Content
- 2. Establishing a Team
- 3. Establishing a Physical Presence

Building Content

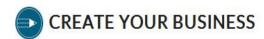
- Building and improving the content available to our business customers (print, online, in-person)
- Restaurant Roadmap ✓
- Joint Inspection Checklist for Restaurants ✓

Next Steps

- Bars/Nightclubs
- Convenience Stores
- Building 101



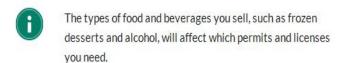




Create a plan for the type of restaurant you will open. The Small Business Centre can help you write your plan.

Determine your legal structure. Starting a new business means choosing a legal structure that will suit your business needs. The **Small Business Centre** can help you determine what structure is right for you.

Register your business name. Once you have determined the right business structure for you, visit Service Ontario's ONe-Source for Business to register your business name and obtain your Master Business Licence.



- An accountant can help you prepare financially for HST payments and installments, payroll, etc.
- Be sure to comply with all applicable wage laws.
 Visit the Canada Business Network to learn more.

Establishing a Team

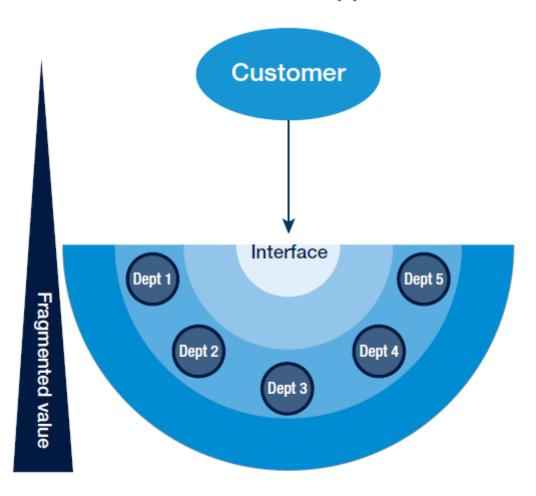
Dedicated resource for Service London Business (Planner)

Focus

- Delivering collaborative, wrap-around customer experiences
- Proactive guidance, navigational support, clear expectations
- Building relationships (internal & external)
- Small and medium-sized entrepreneurs looking to start, run or expand a restaurant, bar/nightclub or convenience store



Customer-Centric Approach



Establishing a Physical Presence

 A more welcoming and vibrant environment that facilitates collaborative, wrap-around customer experiences for our business customers

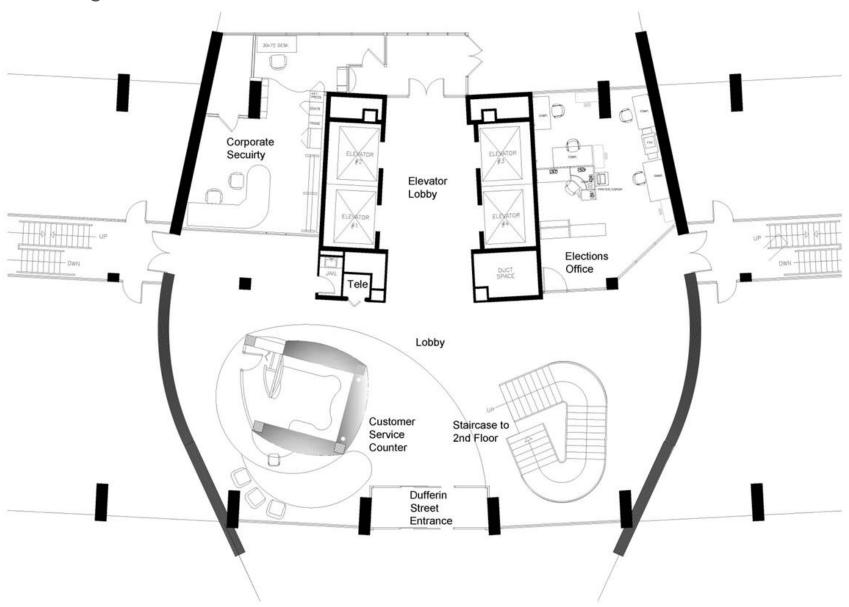
Features of the space

- Agile and sustainable design
- Dedicated space for Service London Business (Planner)
- Enhanced seating capacity and collaborative work and meeting spaces
- Space to house business-related materials

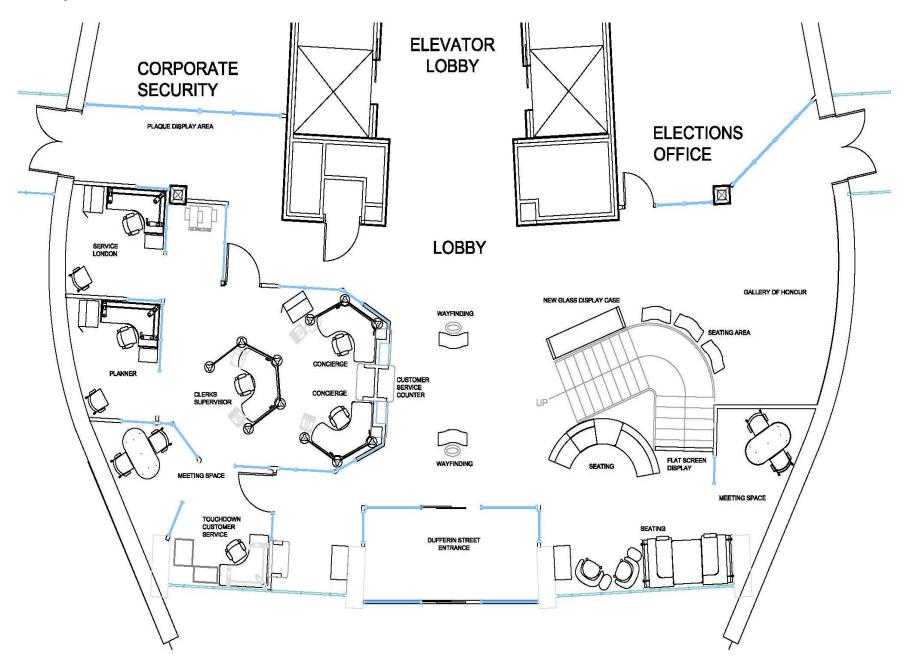
- Hoteling space for staff and agency partners
 - Alcohol and Gaming Commission of Ontario
 - London Economic Development Corporation
 - London Fire Services
 - London Police Services
 - Ministry of Finance
 - Ministry of Labour
 - Middlesex-London Health Unit
 - Ministry of Community Safety and Correctional Services (Private Security and Investigative Service Compliance Unit)
 - Small Business Centre

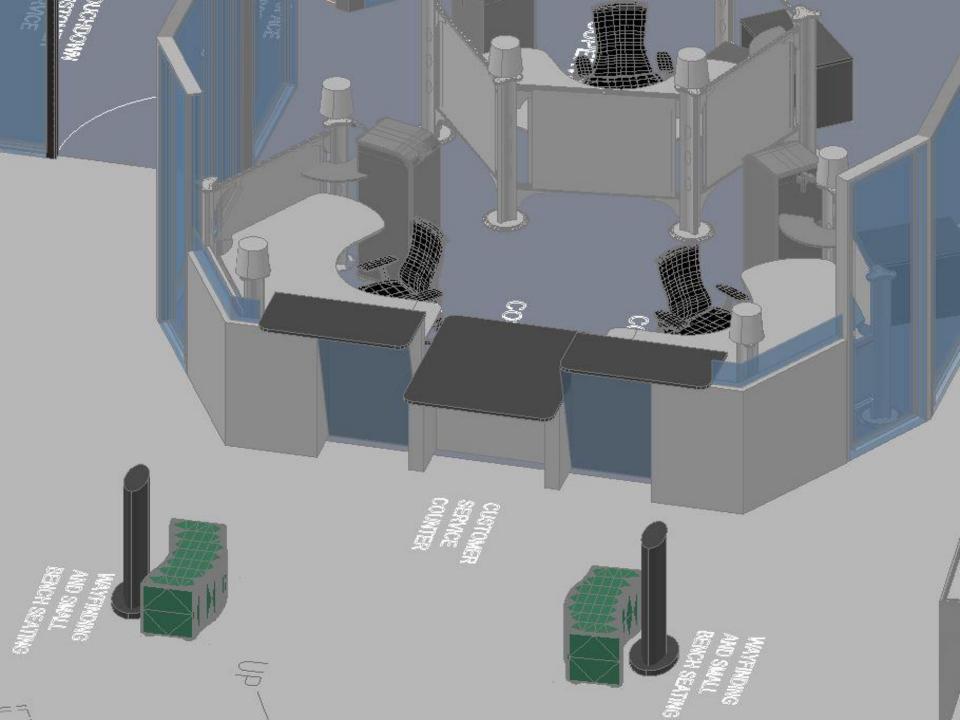
- Enhanced services for our business customers
 - Planning applications
 - Bulk water cards
 - Backflow prevention program inspector tags
 - 911 stickers for taxis
 - Noise exemptions
- Enhanced services for all customers
 - London Transit smart cards
 - Gift cards
 - Dog and cat licence renewals
 - Waste reduction and conservation calendars, bike maps, etcetera

Existing Floor Plan



Proposed Floor Plan











Cost

Approximately \$180,000 (to be funded from reserves)

Timing

- Construction to begin in early May and continue to end of June
- First Floor will continue to be operable with minimal disruption
- Grand opening tentatively scheduled for late June