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Chair and Members
Planning and Environment Committee
And
John M. Fleming
Managing Director, Planning and City Planner
City of London
30 Dufferin Avenue
London, Ontario N6A 4L9

March 24th, 2014

Delivered Via Email: To Jerri Bunn

RE: March 25th, 2014 Meeting, Item 19, Industrial Development Charges

Chair, Committee Members and Mr. Fleming,

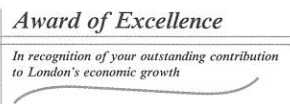
We are writing regarding Item 19 on the Planning and Environment Committee Agenda for the March 25th, 2014 meeting. The Exemption of Industrial Development Charges is a very serious and significant issue at a time when the City of London is hurting very much.

Our firm has significant holdings in the City of London and has been an active partner in bringing new clients to London and helping existing London businesses grow and remain in the City.

Dancor takes exception to the documents before the Committee wherein a recommendation and supporting information suggests that the exemption can be removed. This is certainly a motion that will have dire and serious effects upon the City and those actively trying to bring in new businesses and jobs.

We request that this item be removed from the agenda and be put off until 2015 when the results of efforts this year can be considered. Should the Committee decide to proceed, it will send a further message that the City of London is not looking for additional industrial development regardless whether Council votes down any such proposal in the future.

The current industrial development economy is very, very fragile. Moving forward at this time may cause damages that cannot be undone for many years to come.



We are surprised and disappointed that industrial developers such as Dancor were not told of this initiative or consulted by the department or consultant. It smacks of not listening to the very groups you call upon to help build the economy.

I would be pleased to attend the meeting and outline our reasoning further. Unfortunately, we have just learned of this and were unable to get information until 2.30 p.m. thanks to City staff that helped as the Web did not contain your agenda or the supporting information.

I apologize for my tone but I am beside myself at the lack of respect or regard for those trying so hard to promote London. To be ignored in this manner is offensive.

Respectfully yours,
Dancor Development Corporation

A handwritten signature in black ink, appearing to read 'Sean Ford', written over a horizontal line.

Sean Ford
Partner