

<b>TO:</b>	<b>CHAIR AND MEMBERS CORPORATE SERVICES COMMITTEE MEETING ON MONDAY, JANUARY 7, 2014</b>
<b>FROM:</b>	<b>JOSEPH EDWARD CHIEF TECHNOLOGY OFFICER</b>
<b>SUBJECT:</b>	<b>ENTERPRISE LICENSE AGREEMENT WITH ESRI CANADA INC.</b>

<b>RECOMMENDATION</b>
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That, on the recommendation of the Chief Technology Officer, the following actions be taken with respect to an Enterprise License Agreement with ESRI Canada Inc.:

- a) the attached proposed by-law (Appendix "A") BE INTRODUCED at the Municipal Council meeting on January 14, 2014 to:
  - i) authorize and approve an Enterprise License Agreement (attached as Schedule 1 to the by-law) between The Corporation of the City of London and ESRI Canada Inc. to qualify for obtaining unlimited end user licenses for most ESRI products;
  - ii) delegate to the Chief Technology Officer the authority to execute the agreement authorized and approved in part a), above; and
- b) the Civic Administration **BE AUTHORIZED** to undertake all the necessary administrative acts in connection with this matter.

<b>PREVIOUS REPORTS PERTINENT TO THIS MATTER</b>
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Item 4 –Information Technology Strategy, Finance and Administration Committee – January 16, 2012

<b>BACKGROUND</b>
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On January 16, 2012, Information Technology Services (ITS) presented the City of London Information Technology (IT) Strategy to the Finance and Administrative Services Committee. This Strategy was developed to enable the City to achieve the results outlined in the City of London Strategic Plan by aligning IT investments with corporate priorities, and by leveraging IT as a strategic asset to enable growth and service excellence. As part of the IT Strategy, ITS has been actively reviewing all software license and annual maintenance costs in order to increase optimization and reduce costs.

The City of London currently uses limited licenses for ESRI products. ESRI products are used to develop, manage, maintain and support the Geographical Information Systems (GIS) platform utilized by the Corporation. Engineering and Planning heavily rely on the GIS platform to deliver their services. Having a reliable, accessible and up-to-date GIS platform and tools are critical to the City of London. The Customer Relationship Management (CRM) System and Computerized Maintenance Management System (CMMS) which are currently being evaluated for implementation in 2014 will require more licenses for ESRI products. ITS performed the cost/benefit analysis of ESRI products currently used by the Corporation and those that will be needed to support the CRM and the CMMS. The analysis brought to light several factors, including not having enough licenses and the high cost of purchasing single licenses.

By signing the Enterprise License Agreement (forming part of Appendix "A" attached.), the City of London could qualify for unlimited licenses for most if not all ESRI products, thereby eliminating the issues related to current license levels, and in the long run will reduce the overall licensing costs. The additional funding required to pay for the Enterprise License Agreement could be covered within the ITS current operating budget.

<b>RECOMMENDED BY:</b>
<b>JOSEPH EDWARD CHIEF TECHNOLOGY OFFICER</b>