

## Report to Community and Protective Services Committee

**To:** Chair and Members,  
Community and Protective Services Committee

**From:** Cheryl Smith, Deputy City Manager, Neighbourhood and  
Community-Wide Services

**Subject:** London Fire Department Single Source Request for a Technical  
Rescue Vehicle (SS-2025-027)

**Date:** February 18, 2025

## Recommendation

That, on the recommendation of the Deputy City Manager, Neighbourhood and Community-Wide Services, the following actions be taken:

- a) in accordance with Section 14.4(g) of the Procurement of Goods and Services Policy, Fire Administration **BE AUTHORIZED** to enter into negotiations with City View Specialty Vehicles Inc. for a single source, one-time purchase of one (1) Technical Rescue vehicle;
- b) the approval a) above, **BE CONDITIONAL** upon The Corporation of the City of London negotiating satisfactory prices, terms, conditions, and entering into a purchasing agreement with City View Specialty Vehicles Inc., 5945 Ambler Drive, Mississauga, ON, L4W 2K2, to provide one (1) Technical Rescue vehicle to the London Fire Department;
- c) that Civic Administration **BE AUTHORIZED** to undertake all the administrative acts that are necessary in connection with the authorization set out in parts a) and b) above;
- d) that the funding for this procurement **BE APPROVED** as set out in the Source of Financing Report attached hereto as Appendix A; and,
- e) that the Mayor and Clerk **BE AUTHORIZED** to execute any contract or other documents, as required, to give effect to these recommendations.

## Executive Summary

This report requests authorization from Council for the purchase of one (1) Technical Rescue vehicle for delivery in 2025 using Section 14.4(g) of the Procurement of Goods and Services Policy, and in accordance with London Fire Department's Fire Master Plan.

## Linkage to the Corporate Strategic Plan

This London Fire Department (LFD) Single Source Request for a Technical Rescue Vehicle report is aligned with the following strategic areas of focus and outcomes from the City of London Strategic Plan 2023-2027:

**Wellbeing and Safety:** London has safe, vibrant, and healthy neighbourhoods and communities.

- Londoners feel safe across the city, in the core, and in their neighbourhoods and communities.
  - Continue to deliver and enhance high-quality and effective fire services that make London a safe city for residents, businesses, and visitors.
- Improved emergency services response time and reporting.
  - Maintain an appropriate fleet of fire vehicles.

# Analysis

## 1.0 Background Information

Previous Reports Related to this Matter:

- [Fire Master Plan Action Plan](#) (CPSC, June 21, 2022)

### 1.1 Context

As part of emergency services provided by the LFD, the Technical Rescue Team specializes in responding to complex rescue scenarios requiring advanced equipment and expertise. The dedicated Technical Rescue vehicle is designed to carry efficiently organized equipment to rescue scenes, in conjunction with other responding vehicles.

The LFD's current Technical Rescue vehicle is at the end of its lifecycle and is scheduled for replacement in 2025. With build times estimated at a minimum of six to eight months, the LFD must requisition the purchase as soon as possible to ensure delivery before the end of 2025.

## 2.0 Discussion and Considerations

### 2.1 Procurement Process

Utilizing the expertise of Procurement and Supply Services, the City has become a member of the Canoe Procurement Group of Canada group purchasing organization, with whom City View Specialty Vehicles Inc. has an active contract for the supply of specialized emergency vehicles. All offerings through the Canoe Procurement Group have undergone a formal competitive bid process on behalf of Ontario's municipalities, ensuring full compliance with the Procurement of Goods and Services policy and trade agreements.

To pursue the advantages of this group buying opportunity, the LFD seeks authorization to use the clause outlined in Section 14.4(g) of the Procurement of Goods and Services Policy (please see below) to complete the purchase of one (1) Technical Rescue vehicle from City View Specialty Vehicles Inc.

#### Section 14.4(g) of the Procurement of Goods & Services Policy

##### 14.4 Single Source

Single Source means that there is more than one source of supply in the open market, but only one source is recommended due to predetermined and approved specifications. The procurement may be conducted using a Single Source process if the goods and/or services are available from more than one source, but there are valid and sufficient reasons for selecting one supplier in particular, as follows:

- g. It is advantageous to the City to acquire the goods or services from a supplier pursuant to the procurement process conducted by another public body or a Group Procurement Organization (GPO).

## 3.0 Next Steps

The Fire Master Plan provides direction for the gradual replacement of the aging fleet aligning with the Corporate Strategic Plan for 2023 – 2027, the Multi-Year Budget of 2024 – 2027, and the Corporate Asset Management Plan. The fleet replacement plan has laid out actions for replacement years and estimated costs of emergency and non-emergency vehicles in the LFD's fleet. This provides for an overall vision, direction, and guidance for Council and Fire Administration to make decisions about service improvements and enhancements through fire hall locations, fleet configuration, and any other elements that affect the delivery of fire services to match the growing needs of the community.

The LFD, in collaboration with Procurement and Supply Services, continues to explore group buying opportunities to reduce costs, streamline the purchasing process, allow for

standardization of vehicles and equipment, and ensure that the LFD's future fleet will be of high quality and meet requirements.

#### **4.0 Financial Impact/Considerations**

This Technical Rescue vehicle will cost approximately \$390,000 (excluding HST). A 10% deposit is required to secure this vehicle, followed by full payment on delivery and inspection.

The funds for this vehicle are available in the Fire capital project FS115225.

Further funding details for this purchase are outlined in the attached Appendix A, Source of Financing. This vehicle will continue to be replaced on the lifecycle determined by the Fire Master Plan and will be included in future Multi-Year Budgets.

### **Conclusion**

This report requests authorization from Council for the single source purchase of one (1) Technical Rescue vehicle in accordance with London Fire Department's Fire Master Plan. This procurement will be accomplished via a group buying organization to reduce order lead time, reduce maintenance costs, and avoid further inflated costs as the result of the City conducting a stand-alone competitive bidding process.

**Prepared by:** Gary Bridge, Assistant Deputy Fire Chief

Gary Mosburger, Platoon Chief

Katerina Barton, Manager, Planning and Finance

**Submitted by:** Lori Hamer, Fire Chief

**Recommended by:** Cheryl Smith, Deputy City Manager, Neighbourhood and Community-Wide Services

c: Vakul Arora, Senior Manager, Purchasing and Supply, Finance Supports  
Jason Davies, Manager, Financial Planning and Policy, Finance Supports  
Janice Straub, Solicitor, Legal Services  
Jason Wills, Manager, Risk Management, Legal Services

## Appendix A: Source of Financing Report